



Dr. Sathya Narasimhan, Sr. Director, Blockchain Business Development and Product Management September 2018

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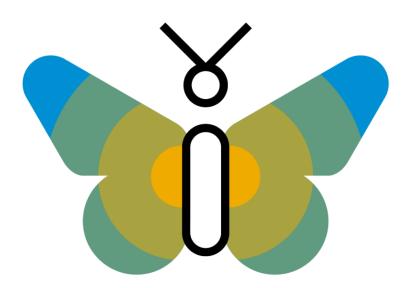


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Identification & Verification of Sellable Returns



Purpose

Help secure the health of patients by fighting fraudulent activities



Legal requirement

Drug Supply Chain Security Act demands companies to both identify and verify sellable returns



Business Challenge

2-3% of total sales are sellable returns (58.7 million units a year)

SAP Advanced Track & Trace for Pharmaceuticals















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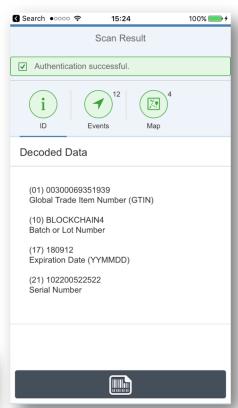


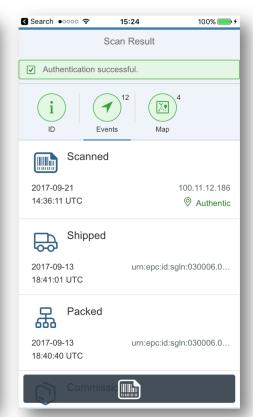
Scanning System

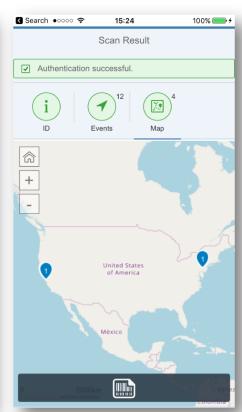


Supply Chain Provenance: POC application example



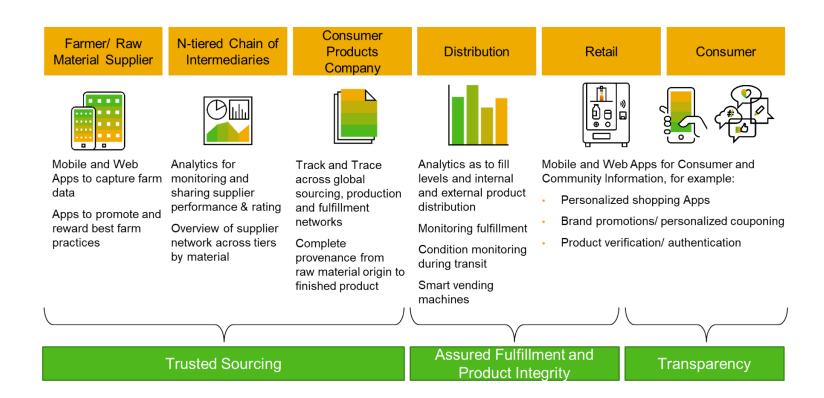






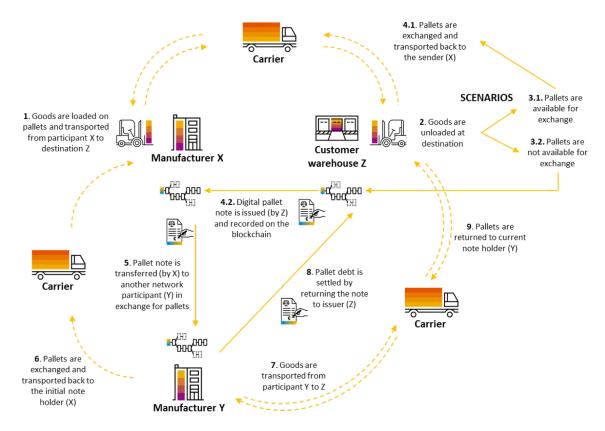
Farm to Consumer

End-to-end blockchain-based traceability solution for the agri-food sector



Digital Pallets Receipt

Blockchain-based solution for Efficient Pallet Exchange

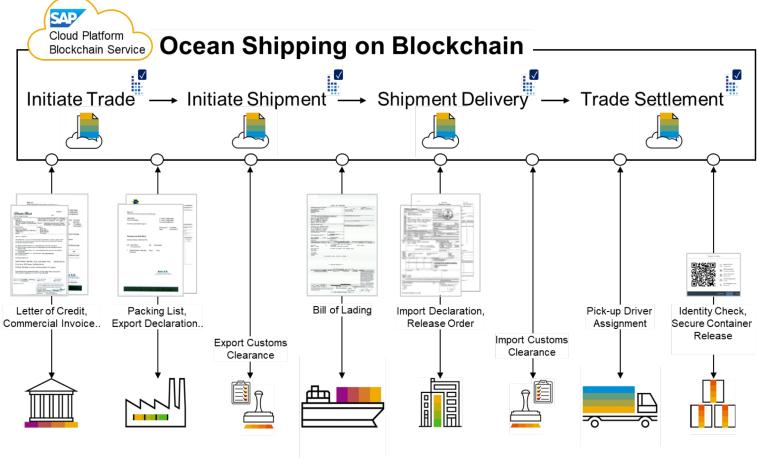


Blockchain in Asset Management

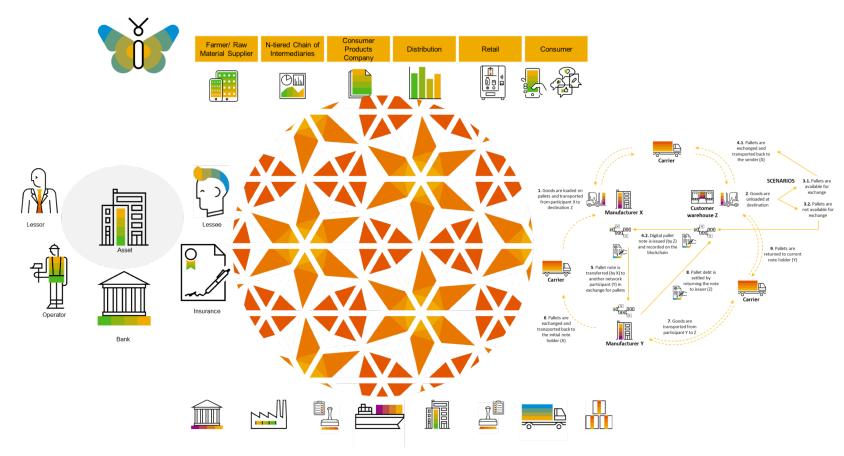
Tracking assets along their lifecycle



Blockchain for International Trade



Programmable Economy: Blockchain Powered Network of Networks



SAP Blockchain Customer Program

Strong traction globally

Key industries represented

- **Consumer Products**
- **Pharmaceuticals**
- Automotive
- Agriculture
- Telecom
- Retail
- Logistics
- High-tech
- Aerospace & Defense
- **Industrial Machinery**
- **Energy & Utilities**
- **Public Services**







































TATE & LYLE

















































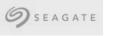










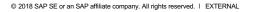












SAP Unique Approach & Capabilities

Combining the Digital Core with Business Networks with an Open and Standards-based approach

Business Process Centric & System of Record



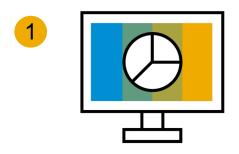
Business Networks Experience & Pedigree



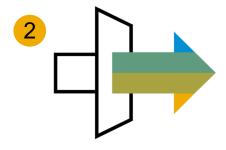
SAP Cloud Platform Blockchain



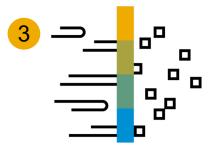
Blockchain Horizons: It's Time For You To Lead!



Optimize
Enhance the core with emerging technology



Reimagine
Disrupt and create new business processes



Disrupt and create entire businesses and markets

Revolutionize

Thank you.

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