

## **Notable Contribution to Management Accounting Literature Award**

### **2018**

Shane Dikolli, William James Mayew, Dhanajay Nanda  
"CEO tenure and the performance-turnover relation"  
*Review of Accounting Studies*, 19 (1), 281-327, 2014.

### **2017**

Raffi Indjejikian, Ken Merchant, Wim Van der Stede, Michael Williamson, and Flora Zhou  
"Earnings Targets and Annual Bonus Incentives Reward System Design and Group Creativity: An Experimental investigation"

### **2016**

Fei Du, Guliang Tang, S. Mark Young  
"Influence Activities and Favoritism in Subjective Performance Evaluation: Evidence from Chinese State-Owned Enterprises"  
*The Accounting Review*, 87 (5), 1555-1588, 2012.

### **2015**

Julie Mindy  
"Creating Dynamic Tensions through a Balanced Use of Management Control Systems"  
*Accounting, Organizations and Society*, Elsevier, 35(5), 499-523, July.

Jasmijn C. Bol

"The Detriments and Performance Effects of Managers Performance Evaluation Biases"  
*The Accounting Review*, 85 (6), 1861-1886, 2010.

### **2012**

Shannon W. Anderson, Henri C. Dekker, and Karen L. Sedatole  
"An Empirical Examination of Goals and Performance-to-Goal Following the Introduction of an Incentive Bonus Plan with Participative Goal Setting"  
*Management Science*, 56 (1), 90-109, 2010.

### **2011**

Eva Labro and Mario Vanhoucke  
"A Simulation Analysis of Interactions among Errors in Costing Systems"  
*The Accounting Review*, 82 (4), 939-962, 2007.

### **2010**

Ella Mae Matsumura and Jae Yong Shin  
"An Empirical Analysis of an Incentive Plan with Relative Performance Measures: Evidence from a Postal Service"  
*The Accounting Review*, 81 (3), 533-566, 2006.

### **2009**

Angela L. Coletti, Karen L. Sedatole, and Kristy L. Towry  
"The Effect of Control Systems on Trust and Cooperation in Collaborative Environments"  
*The Accounting Review*, 80 (2), 477-500, 2005.

**2008**

Christopher S. Chapman, Anthony G. Hopwood, and Michael D. Shields  
*Handbook of Management Accounting Research*  
Volumes 1 and 2 (Oxford, UK: Elsevier, 2007).

**2007**

Wim A. Van der Stede, Kenneth A. Merchant, Mark E. Vargus, and Michael Gibbs  
"Determinants and Effects of Subjectivity in Incentives"  
*The Accounting Review*, 79 (2), 409-436, 2004.

**2006**

Shannon W. Anderson and Bill Lanen  
"Using Electronic Data Interchange (EDI) to Improve the Efficiency of Accounting Transactions"  
*The Accounting Review*, 77 (4), 703-729, 2002.

**2005**

Steven K. Rock and Andrew J. Leone  
"Empirical Tests of Budget Ratcheting and Its Effect on Managers' Discretionary Accrual Choices"  
*Journal of Accounting and Economics*, 33 (1), 43-67, 2002.

John H. Evans III, R. Lynn Hannan, Ranjani Krishnan, and Donald V. Moser  
"Honesty in Managerial Reporting"  
*The Accounting Review*, 76 (4), 537-559, 2001.

**2004**

Madhav Rajan and Stanley Baiman  
"The Role of Information and Opportunism in the Choice of Buyer-Seller Relationships"  
*Journal of Accounting Research*, 40 (2), 247-288, 2002.

**2003**

Shannon W. Anderson and S. Mark Young  
*Implementing Management Innovations: Lessons Learned from Activity Based Costing in the US Automobile Industry* (Kluwer Academic Publishers, 2001).

**2002**

Rajiv Banker, Gordon Porter, and Dhinu Srinivasan  
"An Empirical Investigation of an Incentive Plan that Includes Nonfinancial Performance"  
*The Accounting Review*, 75 (1), 65-92, 2000.

**2001**

Chris Ittner and David Larcker  
"Are Non-financial Measures Leading Indicators of Financial Performance? An Analysis of customer Satisfaction"  
*Journal of Accounting Research* (Supplement), 1-46, 1998.

**2000**

Robert Simons  
*Levers of Control: How Managers Use Innovative Control Systems to Drive Strategic Renewal*  
(Harvard Business School Press, 1994).

**1999**

Gerald Feltham and Jim Xie

“Performance Measure Congruity and Diversity in Multi-task PrincipalAgent Relations”  
*The Accounting Review*, 69 (3), 429-453, 1994.

Joan Luft

“Bonus and Penalty Incentives: Contract Choices by Employees”  
*Journal of Accounting and Economics*, 18 (2), 181-206, 1994.

**1998**

Robert S. Kaplan and David P. Norton

*The Balanced Scorecard: Translating Strategy into Action* (Harvard Business School Press, 1996).

**1997**

Mare Epstein

*Measuring Corporate Environmental Performance* (Mc-Graw Hill, 1995).

**1996**

Joel Demski

*Managerial Uses of Accounting Information* (Kluwer Academic Publishers, 1994)

**1995**

John K. Shank and Vijay Govindarajan

*Strategic Cost Management* (Free Press, 1993).

**1994**

S, Mark Young and Frank H. Selto

“Explaining Cross-Sectional Workgroup Performance Differences in JIT Facility: A Critical Appraisal of a Field-Based Study”

*Journal of Management Accounting Research*, 5, 300-326, 1993.

**1993**

Robin Cooper, Robert S. Kaplan, Lawrence S. Maisel, Eileen Morrissey, and Ronald M. Oehn  
*Implementing Activity-Based Cost Management: Moving from Analysis to Action* (Institute of Management Accountants, 1992).

**1992**

Kenneth A. Merchant

*Rewarding Results: Motivating Profit Center Managers* (Harvard Business School Press, 1989).

**1991**

Robin Cooper

“Four-Part Series Concerning Activity-Based Costing”

*Journal of Cost Management* (various articles from 1987-1989).

**1990**

Callie Berliner and James A. Brimson

*Cost Management for Today's Advanced Manufacturing – the CAM-1 Conceptual Design* (Harvard Business School Press, 1988).

**1989**

Tom Johnston and Robert S. Kaplan

*Relevance Lost* (Harvard Business School Press, 1987).