

# **Is Tax Return Information Useful to Equity Investors?**

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## **Abstract**

In this study, I examine whether tax return information is incrementally useful to equity investors relative to other public information, such as financial statements. To test this relation, I exploit unique features of the syndicated loan market, as prior literature shows that lenders obtain tax returns from borrowers, and that lenders' private information is transmitted to equity markets when institutional investors are part of a loan syndicate. I find economically significant increases in tax expense valuation and decreases in tax-related market anomalies following the issuance of institutional syndicated loans, consistent with equity investors finding information about firm performance in tax returns that is useful for their trading decisions. I also document that tax returns are a valuable information source that can motivate institutional investor participation in loan syndicates. This study informs the important, ongoing policy debate over public disclosure of corporate tax return information and extends prior research by showing that investors use information from tax returns incremental to information in financial statements.

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## 1. Introduction

Policymakers in the U.S. and abroad have been debating whether tax return information (TRI) should be made publicly available for as long as a corporate income tax system has been in place (Lenter et al. 2003; Morris 2016).<sup>1</sup> For example, former Internal Revenue Service Commissioner Mark Everson has called for public disclosure of corporate tax returns, saying “Federal tax returns include important information about corporations beyond that available in financial statements. Making corporate returns available for public inspection would provide a powerful tool to analysts...[and] help others better evaluate counterparties and risk” (Everson 2008). Recent accounting research has also called for disclosure of some TRI, noting the difficulty in determining companies’ tax positions from their financial statements and the difficulties investors have in valuing tax information (e.g., McGill and Outslay 2004; Hanlon 2005; Chi et al. 2014; Morris 2016). However, little empirical evidence exists regarding the benefits and costs of public tax return disclosure (Hasegawa et al. 2013; Bø et al. 2015; Hoopes et al. 2016). I fill this void by providing rare empirical evidence regarding a significant issue raised in this debate: Do equity investors find the information in tax returns useful; i.e., helpful for equity valuation?<sup>2</sup>

Prior literature has not examined the usefulness of *tax return* information to equity investors, although it does provide evidence that tax information contained in the *financial statements* can provide information about profitability (Hanlon et al. 2005; Ayers et al. 2009), earnings growth (Kim et al. 2015), and discount rates (Henry 2014) incremental to GAAP income. This evidence suggests that reported tax information contains unique information not contained in GAAP income, yet also raises the question: If this incremental information can be gleaned from tax information in the financial statements, will tax returns contain any additional information *beyond* that in financial statement tax disclosures?

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<sup>1</sup> I define “tax return information” (TRI) for the purpose of my study as any information contained in a firm’s tax return that is not normally contained in a firm’s financial statements or other disclosures.

<sup>2</sup> I define “usefulness” to investors as helping them value a firm more efficiently incremental to what they could without TRI, but with access to financial statements. Implicit in this definition is that investors use information rationally in their decision-making. This definition also does not distinguish between providing incremental value-relevant information and simply helping investors better understand the information they already have access to, because in both cases TRI helps equity investors value a firm more efficiently.

Tax returns may not contain additional information, or, to quote former Securities and Exchange Commission Chairman Harvey Pitt: “The tax disclosure in companies’ financial statements is more beneficial in helping investors understand a company’s tax situation than would be providing public access to tax returns” (Lenter et al. 2003, 806). At the same time, another stream of literature shows that there is information in the tax accounts reported in financial statements that equity investors do not use efficiently (Lev and Nissim 2004; Thomas and Zhang 2011) and that even sophisticated market participants, such as analysts, struggle to understand the information contained in the tax accounts (Plumlee 2003; Weber 2009). Given equity market participants’ difficulty in processing reported tax information, this literature has called for firms to provide some information from their tax returns to investors (McGill and Outslay 2004; Hanlon 2005; Chi et al. 2014). However, the Tax Executives Institute has argued that providing TRI to investors could lead to significant misinterpretation and increased equity mispricing (TEI 2006). As such, it is unclear whether providing TRI to investors will provide them with incremental information that will help them better understand tax information and assist them in more efficiently valuing firms.

A key reason why there is little empirical evidence to inform the debate over whether corporate TRI should be publicly disclosed is that there are few settings in which TRI disclosure can be examined, and even fewer settings without significant confounds and data limitations (see Section 2.1). To overcome these issues, I rely on features of the U.S. syndicated loan market.<sup>3</sup> Recent literature shows that lenders frequently request TRI when evaluating bank loan applications (Minnis and Sutherland 2016). Additionally, private information provided to lenders is frequently transmitted to equity markets, particularly when the syndicate includes institutional investors such as hedge funds, mutual funds, insurance companies, and pension funds (Bushman et al. 2010; Ivashina and Sun 2011; Massoud et al. 2011). This transmission could occur if institutional investor-lenders trade in a firm’s equity based on private information or if their affiliated equity analysts use this private information in their forecasting. Although I am unable to directly observe the TRI transmitted, this setting avoids the issues that plague other settings where both investors

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<sup>3</sup> For brevity, hereafter all mentions of loans refer to syndicated loans unless otherwise denoted.

and the general public have access to TRI.

Drawing on prior research about lenders and syndicated loans, I expect that tax returns are conveyed to lenders, and that TRI is then conveyed to equity market participants, but only when institutional investors who are poised to trade on this information are included in the lending syndicate.<sup>4</sup> If equity investors find the TRI they receive in this situation useful, they are likely to change their valuation of tax expense, with an increase (decrease) in the valuation coefficient on tax expense suggesting that TRI provides additional information about firm performance (cash taxes paid) (Shevlin 2002; Hanlon et al. 2005).<sup>5</sup> Additionally, investors likely value a firm's equity more efficiently as they incorporate the TRI in their trading decisions. Changes in equity valuation around the release of information has long been considered evidence of the usefulness of that information (Ball and Brown 1968).

I conduct two different but complementary analyses to test my research question. First, I measure differential valuation of tax expense by regressing equity returns on earnings that have been partitioned into pre-tax earnings and tax expense. Similar to earnings response coefficient analyses, I examine the tax expense response coefficient to identify how much firm performance information investors find in pre-tax earnings vs. tax expense. Additionally, this model reveals the type of information conveyed by TRI: When tax response coefficients are positive (negative), information about firm performance (cash tax payments) is the biggest source of investor reactions to tax information (Shevlin 2002; Hanlon et al. 2005). I also conduct this analysis after partitioning my sample into firms with high and low GAAP earnings quality, since TRI is likely more valuable to investors of firms with low GAAP earnings quality (Ayers et al. 2009).

Second, I examine changes in tax-related market anomalies. If investors find TRI useful as it is transmitted from institutional investors in the lending syndicate to equity markets, they will likely trade more efficiently on the tax information in financial statements (Chen and Martin 2011). This increase in

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<sup>4</sup> My empirical tests are joint tests of my hypothesis and these assertions, meaning I effectively test the validity of the "TRI" construct. Both firms with and without institutional investors in their loan syndicate may have institutional equity investors. I control for the degree of institutional equity ownership in all empirical tests.

<sup>5</sup> I focus on trading with respect to financial-statement tax information since I cannot directly observe TRI, which should be positively correlated with financial-statement tax information. If tax returns help investors better understand the information they already have access to, then I am directly measuring the information investors are reacting to.

trading efficiency should occur if TRI provides investors new and value-relevant information, helps investors overcome behavioral biases that lead to market inefficiencies, or reduces various arbitrage costs and investors arbitrage away the newly-available net arbitrage gains. To measure trading efficiency with regards to tax information, I use the existence and size of market anomalies related to various tax metrics, including the imputed taxable income to book income ratio, book-tax differences, the tax change component of earnings, and tax expense surprises (Lev and Nissim 2004; Hanlon 2005; Schmidt 2006; Thomas and Zhang 2011). I focus on *tax-related* market anomalies, since it is unlikely that these anomalies would be materially affected by the provision of non-tax private information given to lending syndicates. I control for non-tax information that could be related to these anomalies (Hepfer 2016) and other characteristics previously shown to affect tax-related market anomalies, as well as use entropy-balancing to ensure my results are not driven by selection bias (Hainmueller 2012).

To empirically examine whether TRI is useful to investors, I use a difference-in-differences design on a sample of firms that borrow from a lending syndicate. The first difference is pre- vs. post-issuance of a syndicated loan and the second is whether or not the syndicated loan is an institutional loan, where information about the borrower (e.g., TRI) is more likely to be transmitted to equity markets. I restrict my sample to firm-years within a six-year window of borrowing through a syndicated loan to hold constant financing needs and choices for both treatment (institutional loan) and control (non-institutional loan) firms. If TRI is (is not) useful to investors, I predict that firms issuing institutional loans will experience an increase or decrease (no change) in tax-expense response coefficients following the issuance of the loan, depending on what type of information TRI conveys to investors. Any effect of TRI on tax-expense response coefficients should be concentrated among firms with lower earnings quality, as prior studies show that the incremental value of tax-related financial statement information is greatest for these firms (Ayers et al. 2009). I also predict that firms issuing institutional loans will experience a decrease (no change or increase) in abnormal returns to tax-related market anomalies because useful TRI should help investors more efficiently value a firm relative to already-available information.

Results from the examination of tax response coefficients show that tax expense valuation increases

following institutional loan issuances, consistent with tax returns providing incremental information about firm performance beyond the information already provided in financial statements. I find that this increase is concentrated among firms with lower earnings quality. In addition, results show that anomalies related to the imputed taxable income to book income ratio, negative book-tax differences, the tax change component of earnings, and tax expense surprises (Lev and Nissim 2004; Hanlon 2005; Schmidt 2006; Thomas and Zhang 2011) decrease following an institutional loan issuance, consistent with TRI helping equity investors more efficiently price a firm's equity. Together, these tests provide consistent evidence that TRI is useful to equity investors, contradictory to the claims of tax return disclosure opponents.

To verify that my results derive from access to incrementally useful TRI, I examine how my results vary around a significant exogenous change in tax return reporting: the introduction of Schedule M-3. This schedule, implemented for tax years ending on or after December 31, 2004, greatly increased the detail of book-tax difference disclosures within the tax return and represented "one of the most important new sources of information for the U.S. Treasury and the IRS in the last 40 years" (Donohoe and McGill 2011, 36). My results in regards to tax response coefficients suggest that investors who have access to the Schedule M-3 through institutional syndicated loans are either provided incremental information about a firm's cash taxes paid or can better understand the performance information in pre-tax earnings by mapping TRI into book income. My tax anomaly results are generally stronger in the post-Schedule M-3 period, indicating that the book-tax difference detail in the Schedule M-3 is a particularly valuable information source for investors with access to it. Together, these results suggest that the Schedule M-3 is a particularly important source of TRI, as well as that TRI is more valuable when it is of higher quality.

In these and further analyses, I find that tax response coefficients are lower and that tax-related market anomalies are stronger prior to loan issuance, but only for institutional loans. These results are consistent with institutional investors identifying firms whose TRI is potentially most valuable ex-ante, and deciding to participate in loan syndicates to obtain this information. I also find evidence that suggests that the information transmitted by lenders is unique to taxes, and not a correlated piece of non-tax information.

This study provides valuable empirical evidence regarding the usefulness of TRI to equity investors

and contributes to the policy debate over whether corporate TRI should be publicly disclosed (Lenter et al. 2003; Morris 2016). My findings that equity investors increase their reliance on tax information and trading efficiency following the receipt of TRI supports the pro-disclosure position, though I do not examine all costs and benefits of public tax return disclosure (see Section 2.1). Furthermore, my results around Schedule M-3 implementation suggest that the clearer, more-detailed information on book-tax differences in the Schedule M-3 may be a particularly useful tax return disclosure to provide investors. I also contribute to literature that examines the incremental value of tax information contained in financial statements relative to non-tax information (Hanlon et al. 2005; Koester 2011) by showing that TRI is useful to investors incremental to both non-tax and tax financial statement information. While my results can only speak specifically to the incremental usefulness of the book-tax difference information on the Schedule M-3, tax returns also contain information about taxable income, taxes payable, and firm operations that may be useful to investors incremental to the information contained in financial statements (see Section 2.2).

Because I examine the usefulness of TRI in a syndicated loan setting, I also contribute to the literature on syndicated loans and information transmission by lenders (Dennis and Mullineaux 2000; Sufi 2007; Bushman et al. 2010; Ivashina and Sun 2011). Prior literature on information transmission by lenders either does not examine the source of the private information or identifies private, pre-announcement knowledge of large but rare corporate events (e.g., private-equity buyouts, loan origination and amendments) as the source (Acharya and Johnson 2010; Massoud et al. 2011). By identifying tax returns as a valuable source of private information that can be transmitted by lenders to equity investors, I document a routinely created source of private information that all firms produce. Additionally, my results suggest that TRI is an important determinant in institutional investors' decisions to participate in a loan syndicate.

This paper proceeds as follows: Section 2 summarizes my setting and related literature. Section 3 develops my primary hypothesis. I discuss my empirical design and data in Section 4, and my results in Section 5. Section 6 concludes.

## **2. Background and Related Literature**

### *2.1 Public Disclosure of Tax Returns – Policy Background*

The debate over whether tax returns should be publicly disclosed has a long history. The first income tax enacted in the U.S. allowed for public inspection of taxpayer names and tax liabilities for the entirety of the tax's existence, although there was opposition to public disclosure even then. In 1909, when the corporate excise tax that would evolve into the current income tax system was enacted, excise tax returns were made open to public inspection for the purpose of making manipulation of corporate financial disclosures more apparent to investors (Kornhauser 2010). However, public disclosure of tax returns was limited in 1917 and further restricted in 1976 under public pressure over individual taxpayer privacy concerns (Morris 2016).<sup>6</sup> Currently, Internal Revenue Code §6103 prohibits non-voluntary disclosure of tax returns except under limited circumstances.<sup>7</sup>

While U.S. corporate tax returns are currently protected from disclosure, the debate about whether these returns should be made public, in whole or part, continues. However, there is little empirical evidence regarding any of the arguments in this debate. One exception is Hasegawa et al. (2013), who examine Japan, where some TRI was publicly disclosed from 1950 through 2004 for individuals and corporations whose income exceeded a certain threshold. Hasegawa et al. find that both individuals and corporations reported taxable income just below the reporting threshold more frequently than they reported taxable income just above the threshold, consistent with manipulation of taxable income to avoid public disclosure. Additionally, Bø et al. (2015) examine publicly available tax return disclosures of Norwegian business owners, and find that owners increase their reported taxable income after an increase in TRI accessibility.

Finally, in a concurrent working paper, Hoopes et al. (2016) examine the recent disclosure of taxable income and taxes payable for large Australian corporations, and specifically whether companies manipulated their income to fall below disclosure thresholds and the consumer and investor reactions to the

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<sup>6</sup> There were brief exceptions in 1924 and 1934 when tax returns were made public, although these laws were quickly repealed. The increased restrictions in 1976 were intended to limit access to tax returns within the government following allegations that President Richard Nixon had used TRI against his political opponents (Lenter et al. 2003).

<sup>7</sup> Examples of groups provided an exemption to access tax returns include state tax agencies, certain congressional committees, and specified law enforcement agencies, among others. §6103 does not apply to the tax returns of U.S. not-for-profit entities (NFPs), whose tax filings are publicly available under IRC §6104. Because NFPs do not have shareholders, this setting cannot be used to examine the usefulness of TRI to investors.

disclosure.<sup>8</sup> They find that corporations manipulated their taxable income to fall below the taxable income reporting threshold and that consumer sentiment towards firms subject to disclosure declined. Additionally, they find that investors of firms subject to disclosure reacted negatively to both the implementation of the disclosure law and the disclosure event itself, although they note that the negative investor reaction to the TRI disclosure event could be due to a number of factors besides providing useful information to investors. Because the various explanations for an investor reaction to TRI disclosure cannot be identified in the Australian setting, Hoopes et al. only infer from the negative investor reaction that the Australian disclosure was considered costly by investors. Hoopes et al. also show that investors of firms subject to disclosure negatively reacted to the implementation of the disclosure law two years prior to the disclosure of any TRI, suggesting that the investor reaction is not due to new information and that Australian investors were significantly able to predict the effect of TRI disclosure from available data sources. Thus, no study has been able to identify whether tax returns are useful to equity investors.

While the U.S. setting is the focus of this study, the debate over whether TRI should be made public is not confined to the U.S., as Finland, Norway, and Sweden all currently require some disclosure of TRI, while Australia recently implemented the disclosure of some TRI (Hoopes et al. 2016). Additionally, in September 2016, the U.K. enacted a law to allow certain country-by-country tax reports to be made publically available (Walker 2016). This debate also has implications for international relations. For example, the U.S. has indicated that it will refuse to share tax reporting data with countries that publicly disclose country-by-country reporting data, which the European Commission has been considering and the U.K. recently moved towards doing (Ernst & Young 2016).

These international settings may appear on the surface to offer the potential to empirically examine whether TRI is useful to equity investors. However, each setting is subject to a variety of data limitations

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<sup>8</sup> In December 2015, Australia began publicly disclosing the taxable income and taxes payable of Australian companies with taxable income of \$100 million (AUD) or more in an attempt to increase corporate transparency. News reports about the initial public disclosure note that the small effective tax rates of many major Australian companies led to an angry outcry from the Labor Party and trade unions, accusations of unethical tax practices, and concerns about the degree of verification of the disclosed information, which in turn led to calls for greater public education about corporate taxation from the Australian Treasurer (Evershed and Hurst 2015; Aston 2016).

and confounds that I summarize in Figure 1. Briefly, the primary issues with examining the usefulness of TRI to investors in these other settings include: (a) limited time series of data; (b) limitations on researcher access to data and the ability to match tax return data to investors; (c) disclosure thresholds that encourage manipulation of tax return data and result in significant differences on non-tax and non-disclosure dimensions between firms that do and do not disclose TRI; (d) disclosure of TRI at times of high sentiment regarding the corporate tax system, which can lead to behavioral biases in investor information use; and (e) widespread access to TRI, which can lead to changes in behavior by customers, suppliers, and lawmakers and make it unclear whether investor responses to tax return disclosures are due to the information content of the disclosure or anticipation of other parties' use of this information. These other settings also have unique regulatory, economic, legal, cultural, and reporting features that could limit the applicability of any inferences to settings outside of these countries, such as the U.S. These identification issues motivate the need for a setting where TRI is provided to only some sophisticated equity investors so as to not create changes in behavior among other corporate stakeholders or affective reactions among investors that could bias pricing judgments (Elliott et al. 2014).

## *2.2 Tax Information*

Currently, investors have access to information about firms' cash flows, assets, liabilities, equity, changes in stockholder equity, and income as computed under GAAP in the primary financial statements and significant supplemental detail in the statement footnotes. The financial statements also contain significant detail on firms' tax positions. On the balance sheet, firms report current taxes payable or receivable, deferred tax liabilities or assets, and a liability for uncertain tax benefits. On the income statement, firms report current tax expense (the portion due to current-period activity) and deferred tax expense (the portion due to changes in deferred tax liabilities/assets). Required footnote disclosures include a reconciliation of the reported effective tax rate to the statutory tax rate, listing of material deferred tax liabilities and assets, reconciliation of the liability for uncertain tax benefits, the amount of tax loss and

credit carryforwards, and the amount of foreign earnings protected from U.S. taxes on repatriation.<sup>9</sup> Given all of this information available to investors without the tax return, opponents of tax return disclosure argue that investors would not find any additional, meaningful information in tax returns (Lenter et al. 2003; TEI 2006). However, commentators and academics continue to claim that it is nearly impossible to determine firms' taxable income and taxes payable from financial statements (Hanlon 2003; Mills and Plesko 2003; McGill and Outslay 2004).

So what specific information in a tax return might be valuable to investors? Two possible items are taxable income and taxes payable, which are subject to public disclosure in some jurisdictions for the purpose of increasing corporate transparency. Similarly, Schedule M-3 reports detail on book-tax differences (BTDs) in significantly greater detail than financial statements, and could increase corporate transparency by providing a roadmap to understand firms' tax positions.

However, taxable income may provide more information than simply a more accurate picture of firms' tax avoidance and risk. Taxable income is an alternate measure of corporate performance, as it is calculated using different income and expense recognition rules than U.S. GAAP income. If tax rules either provide more accurate measurement or limit manager manipulation of accruals, investors may be better able to understand and forecast firm performance when they have access to both book and taxable income. Even stale TRI may be incrementally useful to investors if these sources of noise in book income persist over time. Form 1120 of the corporate tax return also provides a tax-basis income statement, meaning that a different and potentially informative measure of each line item, from cost of goods sold to depreciation expense to bad debt expense, is provided. If some income or expense item is particularly important for valuation purposes and/or provides considerable opportunities or incentives for earnings management (e.g., loan loss accruals; Liu et al. 1997), investors may be able to use the tax return to better understand the true nature of the item. Further, the detailed BTDs in Schedule M-3 provide not only a detailed breakdown of book and taxable income, but also the nature (permanent vs. temporary) of any differences, which may aid

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<sup>9</sup> See Accounting Standards Codification 740-10-50 and 740-30-50 for further detail.

investors in interpreting the growth, persistence, and risk attributable to a variety of firm outcomes. Since these items are difficult or impossible to determine from the financial statements, explicit tax return disclosure would be needed to accurately provide this information to investors.

While there is no prior evidence regarding whether information in the *tax return* is useful to investors, a sizeable literature examines the information content of tax information provided in *financial statements*. For example, Hanlon et al. (2005) show that taxable income inferred from the financial statements is a useful metric of firm performance incremental to book income. Ayers et al. (2009) show that this effect is stronger when book income is lower quality and weaker when imputed taxable income likely contains more noise (i.e., when there is high tax planning). Imputed taxable income has also been shown to have information content incremental to book income for earnings growth (Kim et al. 2015) and discount rate news (Henry 2014).

### *2.3 Market Efficiency with respect to Tax Information*

An important literature stream has identified financial-statement-derived tax metrics that have unique, value-relevant information content that is incremental to book income, and finds that investors generally misprice this information. Lev and Nissim (2004) examine the ratio of imputed taxable income to book income and find that it predicts future earnings growth, but that investors do not fully price this information, leading to annual abnormal returns of up to 5.6 percent. Hanlon (2005) finds that firms with both large positive and large negative book-tax differences (BTDs) have lower earnings persistence. She also finds that the market appears to price the information in large positive BTDs, but not the information in large negative BTDs.<sup>10</sup> Schmidt (2006) shows that the tax change component (TCC) of earnings predicts future earnings, particularly for the portion of the TCC that occurs after the first quarter of the year (i.e., the “revised” TCC). However, Schmidt also shows that investors underweight this information, resulting in annual abnormal returns of up to 4.9 percent. Finally, Thomas and Zhang (2011) find that tax expense surprises are associated with future changes in earnings and tax expense. In spite of this predictable

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<sup>10</sup> Incorporating BTD information into trading on the accrual anomaly provides annual abnormal returns of 4 percent.

association, Thomas and Zhang find that the market does not react to this information until the future changes in earnings and tax expense are observed, resulting in a trading strategy with annual abnormal returns of up to 9 percent.

This literature also examines whether other market participants understand the information in these tax metrics, and yields mixed results. Analysts, like investors, struggle to understand and incorporate tax information into their forecasts (Plumlee 2003; Weber 2009; Kim et al. 2015). Credit rating agencies, though, do adjust their ratings in line with the information contained in BTDs (Crabtree and Maher 2009; Ayers et al. 2010). One reason why credit ratings agencies may use tax information more effectively than others is that they are allowed to receive private information under Regulation Fair Disclosure, and thus may be receiving TRI. However, it may also be that the information in financial statement tax accounts has different implications for debtholders and credit ratings agencies versus equityholders.<sup>11</sup> Insiders and short sellers also trade on mispricing related to the ratio of taxable income to book income, suggesting that they understand and use the information in the financial statement tax accounts, although they do not fully arbitrage away mispricing (Chi et al. 2014).

Other studies have examined these tax-related market anomalies in greater detail. Chi et al. (2014) find that the Lev and Nissim (2004) anomaly continues to exist after controlling for other tax anomalies and additional controls. Hepfer (2016) finds that the Lev and Nissim (2004) and Hanlon (2005) anomalies continue to exist after controlling for the Fama and French (2015) five factors; however, he also finds that these tax anomalies are subsumed in his sample by the non-tax-related value-glamor anomaly.<sup>12</sup> Finally, Kerr (2016) uses a cross-country setting to examine the Thomas and Zhang (2011) anomaly and shows that

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<sup>11</sup> Additionally, (a) this literature has not examined whether credit ratings agencies fully use the tax information they have (i.e., whether current tax information predicts future credit rating changes or predicts default incremental to credit ratings), (b) the discrete nature of credit ratings may hide ineffective tax information use that continuous returns and analyst forecasts reveal, and (c) given the severe consequences of credit rating agency failure, credit rating agencies may simply analyze the financial statements more thoroughly or provide their raters the resources and training necessary to better analyze the tax information in financial statements. For these reasons, it is unclear whether any TRI that credit ratings agencies receive is useful to them, much less to equity investors.

<sup>12</sup> Because both BTD-related anomalies (Lev and Nissim 2004) and the value-glamour anomaly (Desai et al. 2004) represent some degree of mispriced growth, these results suggest that there is not unique information in BTDs that can be obtained from tax sources. I control for the value-glamour anomaly in my analyses, since I am interested in tax-relevant information that is incremental to publicly-available information.

it exists outside the U.S and that it is stronger when tax enforcement is higher (i.e., where there is likely to be greater verification of tax amounts by tax authorities).

Overall, this literature shows that investors are not fully incorporating the tax information they have into their valuation judgments. Given that market anomalies can have real effects on firms and lead to significant value losses (van Binsbergen and Opp 2016), it is important to consider how to alleviate these tax-related market anomalies. It is possible that managers could try to provide better tax information, either through real actions, such as stock repurchases or repatriations, or through better mandatory (e.g., financial statements) or voluntary disclosure (e.g., management forecasts). However, managers may also not be willing to provide information through these channels as they can be very costly (Botosan and Stanford 2005; Foley et al. 2007; Beyer et al. 2010). Another way to alleviate these tax anomalies may be to provide investors with some TRI, as suggested by both proponents of public tax return disclosure and some of the studies in this literature (e.g., Hanlon 2005 and Chi et al. 2014).

#### *2.4 Syndicated Loans*

To operationalize my study of the usefulness of TRI to equity investors, I rely on features of the syndicated loan market. The syndicated loan market has become a significant source of capital for firms in recent years, vastly outpacing public bond and equity markets with growth of \$4.7 trillion globally in 2014 alone (Thompson Reuters 2014). Syndicated loans can be thought of as a hybrid between public bonds and private bank loans (or transaction and relationship loans), and entail multiple lenders jointly entering into a direct lending arrangement with a borrower (Dennis and Mullineaux 2000; Sufi 2007).

A typical syndicated loan begins with a borrower approaching a single lender about obtaining a certain amount of financing for a specified purpose. This lender (the “lead arranger”) then agrees to provide the funds subject to certain fees, interest rates, covenants, and collateral (Sufi 2007). The loan agreement will either be committed to up-front by the lender or will be conditional on the lender obtaining a certain amount of financing from other lenders (i.e., building a sufficiently-large syndicate). The lead arranger will then seek out additional lenders to participate in the lending syndicate, often providing prospective syndicate members with detailed information about the borrower in a confidential information memo

(Dennis and Mullineaux 2000).<sup>13</sup>

Once the syndicate is established, the lead arranger continues to serve in an administrative and coordination role by, among other duties, handling the calculation of interest payments, holding collateral, and enforcing debt covenants (Dennis and Mullineaux 2000; Bushman and Wittenberg-Moerman 2012). For these services, the lead arranger typically earns a fee of up to 175 basis points of the loan amount (Sufi 2007). While the lead arranger is the primary point-of-contact between the syndicate and the borrower, all syndicate-member lenders have a direct relationship with the borrower (Gorton and Pennacchi 1995).

## *2.5 Institutional Syndicated Loans and Information Transmission to Equity Markets*

While many of the lenders that participate in loan syndicates are banks, a sizable and growing portion of loan syndicate participants are institutional investors, such as hedge funds, mutual funds, insurance firms, and pensions (Taylor and Sansone 2007; Ivashina and Sun 2011).<sup>14</sup> These investors (as well as banks with non-lending operations) are generally required to institute policies (frequently called “Chinese Walls”) to prevent the transmission of private information that was obtained in their role as lenders to other parts of their business (e.g., to equity investing and analyst operations) (Chen and Martin 2011).<sup>15</sup>

However, prior literature has shown that these policies are frequently ineffective. Institutional investors can earn significant abnormal returns from trading in the stock of firms for whom they also act as a lender in a lending syndicate following loan information events (Ivashina and Sun 2011).<sup>16</sup> There is also a significant increase in equity short-selling prior to loan origination announcements when hedge funds are

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<sup>13</sup> Because the lead arranger typically selects the participants in a loan syndicate, the borrower may not have much or any control over whether an institutional investor is included in the loan syndicate. Further, because prospective lenders that do not eventually become part of the loan syndicate can obtain confidential information about a firm, potentially including TRI, a loan targeted towards institutional investors may have more institutional investors with access to some confidential information than just those in the syndicate.

<sup>14</sup> Jiang et al. (2010) suggest that one reason for this increase in institutions that hold both debt and equity of a firm is that it can reduce creditor-shareholder conflicts. They find that syndicated loans that have a participant who also holds some of the borrower’s equities have lower credit yield spreads, likely due to reduced creditor-shareholder conflicts.

<sup>15</sup> While Regulation Fair Disclosure (Reg. FD, implemented in 2000) limits the ability of firms to provide information to other parties unless it is concurrently released to the public, lenders can continue to receive private information from borrowers without the public disclosure of such information by signing a confidentiality agreement with respect to the non-public information they receive (Li et al. 2015).

<sup>16</sup> Ivashina and Sun (2011) also describe anecdotes involving Movie Gallery and Delphi Corporation where institutional investors were accused of equity trading on private information obtained in their role as syndicate lenders.

part of the lending syndicate, and hedge funds participate in lending syndicates primarily for firms with lower credit quality where private information offers more valuable trading opportunities (Massoud et al. 2011). Bushman et al. (2010) document that information is incorporated into stock prices faster when information is also incorporated into secondary loan market prices faster. However, they only find these results when institutional investors are part of the loan syndicate, consistent with institutional investors using information gained from their role as a lender to trade in firms' equities.<sup>17</sup> Finally, unusually large trading volume and price swings preceding private-equity buyouts are associated with both more equity-holders and more syndicated loan participants, consistent with transmission of and trading on inside information (Acharya and Johnson 2010).

However, this transmission of private loan information is not limited to the equity-trading operations of syndicate-participant institutional investors. Chen and Martin (2011) find that bank-affiliated analysts' forecast accuracy increases when their affiliated bank issues a loan to firms they follow, consistent with the transmission of private information between a lender's operating units. Ivashina et al. (2009) document that firms are more likely to become takeover targets of an acquirer when both the target and acquirer have a borrowing relationship with the same bank, consistent with banks transmitting private information to potential acquirers. Cheng et al. (2016) show that audit quality improves for firms following (a) their auditor starting to audit a bank they borrow from or (b) firms obtaining a loan from a bank audited by their own auditor, suggesting that banks may transmit information to auditors. Overall, this literature clearly shows that private information given to lenders is transmitted to equity markets and other parties.

What private information is transmitted, though, is not entirely clear. Some of this literature suggests a specific information event, such as the issuance of a loan, loan term amendments, or a private-equity buyout; however, the pervasive and long-term nature of abnormal trading returns suggest that there

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<sup>17</sup> While the literature noted here could be consistent with institutional investors illegally trading in equities based on private information acquired in their role as lenders, the evidence in Bushman et al. (2010) and Addoum and Murfin (2016) suggests a possible alternative mechanism. Institutional investors may simply be more aware of the information content in secondary loan markets where insider trading is not illegal. By weighting the publicly-available movements in secondary loan market prices and volume higher in their equity-investment decisions, institutional investors may effectively incorporate private information in a legal manner.

may also be more regular and fundamental information that is transmitted. One source of information that is available to lenders, but not to equity markets, is firms' tax returns. Recent research documents that lenders frequently request access to borrowers' tax returns (Lisowsky et al. 2016; Minnis and Sutherland 2016). Indeed, tax returns are the most frequently requested source of data besides financial statements, and financial statements and tax returns act as complements when information asymmetry is greater.

### **3. Hypothesis Development**

Opponents of tax return disclosure argue several reasons that tax returns will not be useful to equity investors. First, tax returns may not provide any additional useful information beyond what equity investors can obtain from analysts, credit rating agencies, media reports, social media, company websites, voluntary management disclosures, and financial statements (Morris 2016). Financial statements in particular already contain significant detail about companies' tax accounts, including uncertain tax benefits, deferred tax assets and liabilities, and effective tax rates (Plesko 2003; Frischmann et al. 2008; Raedy et al. 2011). Second, tax returns are not designed for market participants. Where financial reporting is explicitly designed to provide reliable, decision-relevant information to corporate stakeholders (FASB 1978), tax reporting is designed to raise revenues for the government in an efficient and equitable manner (Manzon and Plesko 2002) and is frequently used to enact governmental policies and subsidies (e.g., tax credits for certain green-energy investments).<sup>18</sup> Finally, even if tax returns contain incremental useful information, their length and complexity could lead to misinterpretation that could reduce market efficiency with respect to taxes.<sup>19</sup> These arguments are supported by evidence in prior literature that investors and sophisticated market participants, such as analysts, do not even fully understand the tax information that is provided *for*

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<sup>18</sup> The use of tax reporting to implement non-tax policies and subsidies adds noise to tax return numbers both by itself and by providing incentives for firms to manipulate taxable income across time, jurisdictions, and tax classifications (e.g., capital vs. ordinary income) to take advantage of these rules (Scholes et al. 1992; Lester 2015; Demeré and Gramlich 2016).

<sup>19</sup> The Tax Executives Institute suggests that without significant training in tax law and complex business transactions, as well as access to tax-subject-matter specialists and companies' detailed tax records, investors will "likely misunderstand and misconstrue" TRI (TEI 2006, 242). Additionally, former Treasury Secretary Paul O'Neill has said that making tax returns public could subject companies to "misinformed, inexpert analysis" (Lenter et al. 2003, 806). Since easier processing of less value-relevant information can lead investors to inefficiently overweight the information (Elliott et al. 2015), providing non-value-relevant TRI to equity investors could result in less market efficiency due to investor overweighting of this information.

*investors' benefit* in the financial statements (Lev and Nissim 2004; Schmidt 2006; Weber 2009; Thomas and Zhang 2011; Kim et al. 2015).

On the other hand, proponents of public tax return disclosure argue several reasons that tax returns would be very useful to equity investors. First, tax returns contain detailed information that is not included in the financial statements, yet could be important to investors' decision-making; Schedule M-3 is a prime example (Donohoe and McGill 2011).<sup>20</sup> Second, tax returns offer an alternative measurement of firm performance. If measurement error in tax return amounts is uncorrelated with the measurement error in financial statement amounts, TRI can provide additional information about the measurement quality of financial statements (Blackburne and Blouin 2016). While taxable income is the most obvious piece of TRI that could provide an alternative measure of overall firm performance, each line item on a tax return is subject to unique tax accounting rules and thus represents a potential alternative measure of financial statement items, from cost of goods sold to depreciation to bad debt expense (among many other items).

However, even if tax returns do not convey additional decision-relevant information to investors, providing investors with tax returns could still help investors better use the tax information they have from other available sources. Since it can be very difficult to piece together a firm's tax position from the financial statements (Hanlon 2003; McGill and Outslay 2004) and can require difficult and complex calculations (Graham 1996), providing investors with the same tax information that is currently included in the financial statements in an easier-to-process manner (i.e., saliently and without requiring significant computations), such as by directly giving them the tax return, may be beneficial. Prior literature has shown that simply changing the presentation of information to make it easier to process can enhance information acquisition (Hirst and Hopkins 1998) and improve investor weighting of information (Maines and McDaniel 2000), leading to greater market efficiency (Dietrich et al. 2001; Elliott et al. 2015). This effect occurs because investors have limited attention, and thus are less likely to incorporate information into their

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<sup>20</sup> In addition to providing more information than financial statements on these items, tax returns have the additional benefit of being highly quantitative (i.e., versus potentially-qualitative financial statement disclosures), which can enhance information flow and user processing (Lundholm et al. 2014; Hutchens 2015).

judgments when it is more difficult to process (Bloomfield 2002; Hirshleifer and Teoh 2003).

Given these competing arguments, it is an empirical question whether TRI is useful to equity investors. At the conceptual level, my hypothesis is stated in the null as:

**Hypothesis (Conceptual):** Tax return information is not useful to equity investors.

To operationalize this conceptual hypothesis, I rely on features of the lending environment described in Section 2. In evaluating and monitoring borrowers, lenders frequently request access to borrowers' tax returns (Lisowsky et al. 2016; Minnis and Sutherland 2016). Additionally, private information conveyed to lenders is frequently transmitted to equity markets when institutional investors are part of the lending syndicate (Bushman et al. 2010; Ivashina and Sun 2011; Massoud et al. 2011). If investors find the TRI transmitted to them by institutional investor-lenders useful, then they should change their valuation of tax expense, with an increase (decrease) in the valuation suggesting that TRI is providing additional information about firm performance (cash taxes paid). Additionally, the transmission of TRI to equity investors should reduce tax-related market anomalies if TRI is valuable to them. I state my operational-level hypothesis in the null as:

**Hypothesis (Operational):** Tax expense valuation and market efficiency with regards to tax information does not change when institutional lenders are involved in a loan syndicate.

#### **4. Empirical Design, Data, and Descriptive Statistics**

##### *4.1 Empirical Design*

To test my hypothesis, I adapt prior models of taxable income valuation (e.g., Hanlon et al. 2005; Thomas and Zhang 2014) to a difference-in-differences specification.<sup>21</sup> This model enables me to examine whether tax expense has informational value to investors, in that a change in tax expense valuation following the receipt of TRI from institutional syndicated loans implies the arrival of new information.

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<sup>21</sup> Previous literature contrasts imputed taxable income versus book income, rather than pre-tax income and tax expense. However, because imputed taxable income is simply a constant transformation of deferred tax expense or total tax expense, my design should not matter except to remove unnecessary noise from mismeasurement of firms' tax rates. I focus on total tax expense to avoid issues with simply using deferred tax expense and because my sample consists of treatment and control firms that experience similar corporate events (Gao et al. 2015).

Additionally, this model reveals the type of information conveyed by TRI. As discussed in prior literature (Shevlin 2002; Hanlon et al. 2005), a positive (negative) coefficient on tax expense implies that investors positively (negatively) value tax expense because it primarily provides them with information about firm performance (cash tax payments).

In a difference-in-differences framework, however, the interpretation is more complex. Given that prior literature finds that information about firm performance dominates cash tax information (i.e., the coefficient on tax expense is positive; Hanlon et al. 2005), and I confirm this baseline result in my sample (see Section 5.2), I describe the interpretation of these results assuming that the baseline tax expense coefficient is positive. Given a positive baseline tax expense valuation, a positive change in tax expense valuation (i.e., the difference-in-differences coefficient) indicates either an increase in tax-related performance information or a decrease in information about cash tax payments, while a negative change in tax expense valuation indicates either a decrease in tax-related performance information or an increase in information about cash tax payments. Additionally, a zero-biased change (e.g., a negative change when tax expense valuation is positive) could indicate an increase in confirmatory information (i.e., tax information that maps to and confirms information about pre-tax income).<sup>22</sup> This test also enables me to compare how information about pre-tax income and taxes changes relative to each other, and thus allows me to differentiate whether the information I am capturing is tax-specific or simply tax-correlated information about pre-tax performance. If the information in pre-tax income and tax expense results in unique valuation changes relative to each other, this would provide evidence that the information investors are receiving is tax-related and not simply correlated information about pre-tax performance.

Specifically, I estimate using OLS regression for firm  $i$  at time  $t$ :

$$RRET_{it} = \beta_0 + \beta_1 PTINC_{it} + \beta_2 TEX_{it} + \beta_3 POST_{it} + \beta_4 INST_{it} + \beta_5 POST \times INST_{it} + \beta_6 POST \times TEX_{it} + \beta_7 INST \times TEX_{it} + \beta_8 POST \times INST \times TEX_{it} + \sum_{j=9}^J \beta_j CTRL_{jit} + \epsilon_{it}, \quad (1)$$

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<sup>22</sup> Tax information that confirms book income changes the tax expense valuation coefficient toward zero because this information increases the amount of taxable income variation shared with book income, and regression eliminates common variation in variables. However, to the extent confirmatory tax information increases investors' trust in and use of pre-tax book income, this information could lead to an increased pre-tax book income valuation.

where the dependent variable is the annual buy-and-hold return ( $RRET$ ), measured from the end of the third month of the current fiscal year.<sup>23</sup> While a typical earnings-response regression will have post-tax earnings as the primary independent variable, here I split earnings into pre-tax earnings ( $PTINC$ ) and tax expense ( $TEX$ ).<sup>24</sup> All variables are further defined in the Appendix.

To implement the difference-in-differences design, I include  $POST$  and  $INST$ , as well as their fully-crossed interactions with  $TEX$ .  $POST$  is equal to one for the year of a loan issuance and the following two years, and zero for the three years preceding the issuance of a loan.<sup>25</sup>  $INST$  is equal to one for firms receiving a syndicated loan designed for institutional investors, and zero for firms receiving a non-institutional syndicated loan. Because both treatment ( $INST = 1$ ) and control ( $INST = 0$ ) firms issue syndicated loans, this design controls for self-selection effects related to the choice to obtain financing through a syndicated loan. Absent the difference-in-differences design (i.e., interactions with  $INST$  and  $POST$ ), the coefficients on  $PTINC$  and  $TEX$  could be interpreted as the extent to which returns respond to pre-tax earnings or tax expense, respectively. In the difference-in-differences design (i.e., interacting  $TEX$  with  $INST$  and  $POST$ ), the coefficient on  $TEX$  represents the valuation of tax expense in the pre-loan period for firms that obtain a non-institutional loan, and this coefficient acts as a baseline in that all coefficients on  $TEX$  interactions represent deviations from this valuation. The coefficients on  $INST \times TEX$  and  $POST \times TEX$  then represent the difference in tax expense valuation from the baseline for the pre-loan period of institutional loan borrowers and the post-loan period of non-institutional borrowers, respectively. Here the primary coefficient of

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<sup>23</sup> I measure returns with a three-month delay to enable time for the prior-year Form 10-K to be filed and to ensure my return window includes the current-year Form 10-K. All inferences remain the same if I measure the returns from the end of the fourth month following the fiscal year end. I incorporate delisting returns according to Beaver et al. (2007).

<sup>24</sup> In common earnings response coefficient regressions, returns are regressed on the change in earnings, rather than the level of earnings (Kothari 2001). However, I regress returns on the levels of pre-tax earnings and tax expense to ensure a match of the returns and earnings variables as total annual flows and avoid making assumptions about expected earnings and tax expense. To address concerns about correlated omitted variables, I add firm fixed effects in some reported specifications (Kothari 2001; Wooldridge 2010). Firm fixed effects also remove some bias in returns due to market inefficiencies (see Section 5.3) and capture earnings and tax expense expectations in a more robust manner than first-differencing the independent variables. Nevertheless, in untabulated results I replace  $TEX$  and  $PTINC$  with the first difference of tax expense and pre-tax income, respectively, scaled by the market value of equity. Results from these tests are similar or stronger than the results I report, supporting all of my inferences.

<sup>25</sup> I limit the sample to firm-years within three years of a loan issuance and eliminate observations in both a pre-issuance and post-issuance three-year window. Inferences remain the same if I narrow the window to two years or eliminate the year of the loan issuance and make the post period the three years following the year of the loan issuance.

interest is  $\beta_8$  (on  $INST \times POST \times TEX$ ), which captures the differential valuation of tax expense that is unique to the post-loan period of institutional loan borrowers whose equity investors likely receive TRI. If the transmission of TRI to equity markets increases (decreases) investor valuation of tax expense because tax returns contain additional information about firm performance (cash tax payments), I would expect a positive (negative)  $\beta_8$ .

In addition to my primary variables, I control for the degree of firms' institutional ownership (*IOPCT*). Because my treatment variable captures whether institutional investors can be part of the loan syndicate, it is possible that *INST* could capture the extent of institutional ownership, and thus could simply represent greater overall investor sophistication or better corporate governance rather than TRI transmission to equity markets. By explicitly controlling for the degree of institutional ownership, I control for these alternate explanations.<sup>26</sup>

While taxable income valuation models are typically estimated with few control variables, I also include a vector of controls (*CTRL*) that could have implications for my setting in some specifications. I control for the logarithm of the market value of equity (*LMVE*), the book-to-market ratio (*BTM*), market beta (*BETA*), stock return volatility (*RVOL*), and special items (*SPI*) to ensure that my results are not driven by differences in size, risk, growth, or one-off earnings items.<sup>27</sup> I also control for a firm's analyst following (*ANCOV*). Since the receipt of a loan could also result in changes in analyst following, particularly if a lender also has equity analysts with a preference for following the bank's borrowers, controlling for analyst following helps to ensure that my results are robust to changes in the information environment. To ensure that my results are incremental to features of the loan, I control for whether the loan is issued by an industry-

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<sup>26</sup> Because not all institutional owners may be equally sophisticated or effective at governance, in untabulated analyses I replace *IOPCT* with (a) the percentage ownership of large blockholders (i.e., institutions owning >5% of a company's stock) or (b) the percentage ownership of activist institutions (defined per Cremers and Nair (2005) and Larcker et al. (2007)). Controlling for these alternative variables does not quantitatively affect my results.

<sup>27</sup> Thomas and Zhang (2014) suggest that tax expense valuation coefficients can be biased if expectations of future profitability are not controlled for. However, because TRI could influence analysts' expectations of future profitability, particularly if analysts are also being provided TRI by their affiliated bank or institution (Chen and Martin 2011), such controls may unnecessarily remove important variation in investor reactions to TRI. As such, I do not control for future profitability expectations.

specialist lender (*ISPEC*), whether the purpose of the loan is to engage in a restructuring or a merger/acquisition (*REST*), and whether the loan is secured (*SECD*), as well as the interaction of these variables with *POST*.<sup>28</sup> Finally, I control for year and two-digit NAICS industry fixed effects.

While these regressions can help identify whether investors change their valuation of tax expense following the receipt of TRI, as well as the type of information (i.e., performance or cash tax payments) investors are reacting to, these models cannot identify the optimality of investor reactions. Put another way, these models cannot determine whether investor reactions to TRI lead to more or less efficient market valuations. To examine whether TRI helps investors more efficiently value a firm and price its equity, I also examine prior models of tax-related market anomalies (e.g., Lev and Nissim 2004; Thomas and Zhang 2011) adapted to a difference-in-differences specification. Examining these anomalies is important given suggestions that providing investors with tax returns could lead to greater mispricing of tax information (TEI 2006). This test also provides a different way of examining whether investor valuations change in response to TRI, thus providing evidence to confirm or contradict results from Eq. (1).<sup>29</sup>

Specifically, I estimate using OLS regression for firm  $i$  at time  $t$ :

$$\begin{aligned} FFRET_{it+1} = & \delta_0 + \delta_1 POST_{it} + \delta_2 INST_{it} + \delta_3 TAX_{it} + \delta_4 POST \times INST_{it} + \delta_5 POST \times \\ & TAX_{it} + \delta_6 INST \times TAX_{it} + \delta_7 POST \times INST \times TAX_{it} + \sum_{j=8}^J \delta_j CTRL2_{jit} + \epsilon_{it}, \end{aligned} \quad (2)$$

where the dependent variable is the abnormal annual return from the Fama and French (2015) five-factor model (*FFRET*), measured from the end of the third month following the fiscal year end.<sup>30</sup> The variable *TAX* is alternately one of six financial-statement-based tax metrics associated with anomalies, coded to

<sup>28</sup> Because firms with industry-specialist lenders, restructurings, and secured loans may vary from other firms both prior to (i.e., a selection effect) and after the issuance of a loan, I construct these variables by assigning the value of the variable in the year of the loan issuance to the prior three years and the following two years, and then interact these variables with *POST* to allow for both an ex-ante effect and an ex-post effect to influence returns.

<sup>29</sup> While both Eq. (1) and Eq. (2) provide evidence regarding whether investors change their valuations in response to TRI, Eq. (1) is incrementally useful to examine over Eq. (2) as it can reveal what type of information investors are reacting to and can directly contrast tax-related information with information related to pre-tax income.

<sup>30</sup> All results are similar when using (a) annual market-adjusted returns as an alternative measure of abnormal returns or (b) using raw returns and separately controlling for the Fama-French five factors. I incorporate delisting returns according to Beaver et al. (2007). All inferences remain the same if I measure the returns from the end of the fourth month following the fiscal year end.

yield a positive relation with *FFRET*; specifically, I use the ratio of taxable income to book income (*TIBI*; Lev and Nissim 2004), the annual tax surprise (*TSUR*; Thomas and Zhang 2011), the tax change component of earnings (*TCCE*; Schmidt 2006), the revised tax change component of earnings (*RTCC*; Schmidt 2006), and both negative and positive BTDS (*NBTD* and *PBTD*; Hanlon 2005). Absent the difference-in-differences design (i.e., interactions with *INST* and *POST*), the coefficient on *TAX* could be interpreted as the extent to which trading on tax information leads to abnormal returns (i.e., tax-related mispricing).

As in Eq. (1), I include *POST* and *INST* (as defined above and in the Appendix), as well as their fully-crossed interactions with *TAX*, to implement the difference-in-differences design. This means that the coefficient on *TAX* represents the abnormal returns predicted by the relevant tax anomaly variable in the pre-loan period for firms that obtain a non-institutional loan. This coefficient acts as a baseline in that all coefficients on *TAX* interactions represent deviations from this level of mispricing. The coefficients on *INST* $\times$ *TAX* and *POST* $\times$ *TAX* represent the difference in tax anomaly mispricing from the baseline for the pre-loan period of institutional loan borrowers and the post-loan period of non-institutional borrowers, respectively. In this analysis, the coefficient of interest is  $\delta_7$  (on *INST* $\times$ *POST* $\times$ *TAX*), which captures the differential mispricing of tax anomalies that is unique to the post-loan period of institutional loan borrowers when equity investors likely receive TRI. If the transmission of TRI to equity markets increases (decreases) market efficiency with respect to taxes, I would expect a negative (positive)  $\delta_7$  since I code all *TAX* variables to positively associate with abnormal anomaly returns.

I also include a vector of control variables (*CTRL2*) that have been shown to be important in evaluating tax-related market anomalies. To begin, I include the full *CTRL* vector from Eq. (1). Consistent with prior literature on tax anomalies (Thomas and Zhang 2011), I also control for earnings surprises (*ESUR*), sales surprises (*SSUR*), and selling, general, and administrative surprises (*GASUR*). To ensure that my results are incremental to non-tax anomalies that may overlap with tax-related anomalies, I control for the earnings-price ratio (*EPR*), the ratio of operating cash flows to price (*CFPR*), and pre-tax accruals (*PTACC*) (Desai et al. 2004; Hepfer 2016). I also control for net external financing (*DXFIN*), as it has been shown to be associated with future abnormal stock returns and I examine a setting where significant

corporate financing activities (i.e., obtaining syndicated loans) are occurring (Bradshaw et al. 2006).<sup>31</sup>

Additionally, I control for year and two-digit NAICS industry fixed effects. Finally, to ensure that my results are not driven by selection bias due to the lead-arranger banks choosing whether to include institutional investors in the loan syndicate, I entropy balance observations with *INST* equal to one and observations with *INST* equal to zero across all control variables (Hainmueller 2012).

#### 4.2 Data and Sample Selection

To construct my dataset, I begin with the full universe of DealScan data from 1983 to 2012, since DealScan-Compustat link files only extend until 2012.<sup>32</sup> I then eliminate loan facilities which are not syndicated loans, are not U.S. loans, or are not denominated in U.S. dollars. I next require a match with both Compustat and CRSP, and eliminate firm-years in the financial and utility industries (consistent with prior literature, e.g., Lev and Nissim 2004; Hanlon et al. 2005), with a non-U.S. incorporation code, and not within a six-year window of a loan issuance (i.e., t-3 to t+2). This leaves me with 41,518 firm-years. Further requiring that data be matched to the Thompson Reuters 13-F database leaves me with a full sample of 26,472 firm-years from 1980 to 2014.<sup>33</sup>

### 5. Results

#### 5.1 Univariate Statistics

Table 1, Panel A reports descriptive statistics for all variables. Approximately 21 percent of my syndicated loan observations are institutional loans (*INST*), with the remainder of the observations linked to non-institutional loans. Consistent with data availability becoming greater over time, approximately 64 percent of observations occur in the post-issuance period (*POST*) rather than the pre-issuance period. My sample observations also have significant institutional ownership (*IOPCT*), with institutional owners

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<sup>31</sup> I omit controlling for the size of the loan issuance because *DXFIN* already captures changes in firm debt, though additionally controlling for the loan issuance size does not significantly affect any of my results.

<sup>32</sup> Ending my loan sample at 2012 means that I use Compustat data through 2014 and CRSP data through 2015 in my difference-in-differences design. The link file used is an extended version of the one compiled by Chava and Roberts (2008). I also test and find that all of my results hold in the post-SFAS 109 period (1993 and thereafter), as SFAS 109 represented a significant change in tax reporting in financial statements.

<sup>33</sup> I impose this constraint as my theory relies on the existence of institutional owners that trade in a firm's stock based on TRI. Replacing *IOPCT* with 0 for all unmatched observations does not affect my results and inferences.

holding approximately 36 percent of the firm's shares for the average observation. Means and medians of these variables are similar to those in prior studies (e.g., Schmidt 2006; Chi et al. 2014; Baik et al. 2016).<sup>34</sup>

Table 1, Panel B reports tests of differences in means between non-institutional and institutional loans (columns 1-4) and between pre-issuance and post-issuance observations (columns 5-8). Because my hypotheses revolve around the relationship between various tax and return variables, this table does not provide any clear univariate evidence regarding my hypothesis. However, this table does reveal significant differences in many of the tax and control variables across both loan type and period. These differences suggest that sample selection bias due to covariate differences could be an issue, which motivates the use of entropy balancing to eliminate any bias due to covariate differences.

### *5.2 Tax Expense Valuation Analyses*

I report the tests of Eq. (1) in Table 2. In column 1, I estimate whether investors react to tax expense differently when they receive tax information without considering the effects of the loan on pre-tax income valuation. Results show that investors on average positively value tax expense in the pre-loan issuance period for firms that do not receive institutional loans (i.e., the coefficient on *TEX* is positive), consistent with investors finding significant information about firm performance in tax expense for these firms.<sup>35</sup> Relative to this positive baseline valuation, investors in firms that do not receive institutional loans value tax expense less positively in the post-loan issuance period (i.e., the coefficient on *POST*×*TEX* is negative), consistent either with a reduction in information about firm performance in tax expense or an increase in information about cash tax payments. Additionally, I find that investors value tax expense significantly less for institutional loan issuers in the pre-loan period (i.e., the coefficient on *INST*×*TEX* is negative), consistent with investors finding much less incremental information about firm performance in the tax information of

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<sup>34</sup> One exception is *BETA*, since prior literature typically uses the coefficient on the market return less the risk free rate alone, rather than incremental to the other four Fama-French (2015) factors, as I do to limit noise. Given that my controls contain proxies for other Fama-French factors, this distinction makes no difference in empirical tests.

<sup>35</sup> As described by Hanlon et al. (2005), a positive (negative) tax response coefficient suggests that the dominant form of information investors obtain from taxes is information about firm performance (cash taxes paid). This makes interpretation of these tests difficult, as more positive tax response coefficients could represent *greater* information about firm performance or *less* information about cash taxes paid (and vice versa for negative coefficients).

these firms. Finally, I find that investors significantly increase their tax expense valuation in the post-loan period for institutional loan issuers (i.e., the coefficient on  $INST \times POST \times TEX$  is positive), indicating that investors find considerably more incremental information about firm performance in the tax information of these firms following the receipt of TRI. This result is consistent with TRI being useful to investors by providing them incremental information about firm performance or helping them better understand the performance information in financial statement tax information.<sup>36</sup>

While these coefficients show the incremental valuation above the baseline, they must be summed to understand the total tax expense valuation for each type of firm (i.e., treatment or control) at a given point in time (i.e., pre- or post-loan issuance). I sum these coefficients in the bottom panel of Table 2. Note that the coefficients and their sums as reported here come from identical regressions where coefficients are standardized, so they are not identical to the coefficients reported above.<sup>37</sup> For firms that obtain non-institutional loans, tax expense is positively valued in both the pre- and post-loan issuance periods. However, while tax expense is valued significantly more positively in the post-loan issuance period for firms that obtain institutional loans, these firms' investors still cannot be said to value tax expense positively, since the bolded valuation level is insignificantly positive.

In column 2, I also allow the investor reaction to pre-tax income ( $PTINC$ ) to vary across issuer types and periods. The pattern of results for pre-tax income is generally consistent with the tax expense results from column 1 (i.e., the coefficient on  $INST \times POST \times PTINC$  is positive), consistent with additional information related to pre-tax income also being conveyed to equity markets by lenders. However, the primary tax expense result on the  $INST \times POST \times TEX$  coefficient is now insignificant, which could indicate that I am actually capturing non-tax information in my tax expense results, although these firms are now

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<sup>36</sup> In untabulated analyses, I test the parallel trends assumption of a difference-in-differences estimator using a dynamic trend analysis (Autor 2003). Across tests of Eq. (1), I fail to find statistically significant trends in treatment leads that would indicate a violation of the parallel trend assumption, suggesting that the results and inferences from testing Eq. (1) are validly identified through a difference-in-differences design. I also find no significant evidence of learning (i.e., lagged treatment effects are all similar in size), suggesting an immediate effect of TRI on tax expense valuation.

<sup>37</sup> I standardize coefficients here to facilitate interpretation, so they can be interpreted as the standard deviation change in returns for a one standard deviation change in  $TEX$  around the mean value of  $RRET$  and  $TEX$ . I do not report standardized coefficients above to provide an alternative set of coefficient measurements.

generally valuing tax expense positively as shown in the bottom panel.<sup>38</sup> Column 3 adds firm fixed effects to address concerns about potential correlated omitted variables (Kothari 2001), with no significant change in results from column 2.

As is, these results suggest that TRI is not incrementally valuable to investors. However, it is possible that treating all observations the same is obscuring important variation in these results. Ayers et al. (2009) document that the information content of imputed taxable income is significantly stronger for firms with noisier book income. As such, I split my sample into firms with high and low discretionary accruals (*HIDA*), and present these results in columns 4 and 5, respectively.<sup>39</sup>

Among high-discretionary-accrual firms in column 4, I find that the coefficient on *INST* $\times$ *POST* $\times$ *TEX* is positive and significant, consistent with investors having more incremental information about firm performance following the receipt of TRI. In the bottom panel, these firms positively value tax expense to an extent even greater than firms obtaining non-institutional loans by an additional 27 to 62 percent in the pre- and post-loan issuance periods, respectively.<sup>40</sup> Also, important to these inferences, the coefficient on *INST* $\times$ *POST* $\times$ *PTINC* is negative (though insignificant), suggesting that the information high-discretionary-accrual firms' investors obtain from institutional syndicated loans comes from unique, tax-related sources (e.g., the tax return) and not from sources related to pre-tax income. On the other hand, I find among low-discretionary-accrual firms in column 5 that the coefficient on *INST* $\times$ *POST* $\times$ *TEX*, as well as the total valuation of tax expense among these firms in the bottom panel, is positive but insignificant. These results suggest that TRI is not as useful to the investors of these firms, consistent with findings in prior literature (e.g., Ayers et al. 2009). I also find in column 5 that the coefficient on *INST* $\times$ *POST* $\times$ *PTINC*

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<sup>38</sup> This insignificant result could also be due to negative cross-sectional correlation, as I find that it is statistically significant ( $p<0.01$ ) when I cluster across both firms and time. All Eq. (1) results are robust to two-dimensional clustering; however, I report my results using standard errors clustered only by firm due to having an insufficient number of cluster dimensions (i.e., time periods), which could subject standard errors to significant dimensionality bias (Cameron et al. 2011; Cameron and Miller 2015).

<sup>39</sup> Ayers et al. (2009) also document that the information content of imputed taxable income is weaker for firms with high tax avoidance, so I also split my sample into firms with high and low cash effective tax rates. In untabulated results, I do not find any difference in results across high and low tax avoidance firms, indicating that my results are not driven by changes in tax avoidance that can accompany new loans (Gallemore et al. 2016).

<sup>40</sup>  $0.128/0.101 = 1.27$ , while  $0.128/0.079 = 1.62$ .

is positive and significant, suggesting that investors may obtain additional information about pre-tax performance in the aftermath of an institutional loan issuance.

I repeat my column 4 and 5 analyses after adding firm fixed effects to address correlated omitted variable concerns (Kothari 2001) in columns 6 and 7, respectively; this does not change any inferences from columns 4 and 5. Similarly, I repeat my column 6 and 7 analyses in columns 8 and 9, respectively, after adding a battery of control variables from prior literature.<sup>41</sup> Again, my inferences from columns 4 and 5 remain the same, though the coefficient on  $INST \times POST \times PTINC$  becomes insignificant, suggesting that investors may not obtain any incremental information about pre-tax performance in the aftermath of an institutional loan issuance. Overall, the results from Table 2 suggest that the provision of TRI to investors provides them with incremental information about firm performance, but only when book income is noisier. Additionally, these results show that the information investors are reacting to is uniquely related to taxes (e.g., TRI), and is not from a correlated, omitted source of information about pre-tax performance.<sup>42</sup>

While these results are for the entire sample period, there was an important change in TRI for tax years ending on December 31, 2004 and thereafter. For these years, the IRS required that firms file Schedule M-3, which requires significant detail on all differences between book and taxable income. This additional schedule is “one of the most important new sources of information...in the last 40 years” (Donohoe and McGill 2011, 36), and represents an important exogenous shock to the information content of tax returns.<sup>43</sup>

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<sup>41</sup> I choose not to include these controls in earlier columns to more clearly trade off information content in pre-tax earnings and tax expense, except to include  $IOPCT$  given its significant potential as a correlated omitted variable in my setting. All results remain the same when the additional control variables from Eq. (2) are included. Because I do not include control variables in this table except when firm fixed effects (which greatly complicate entropy balancing) are included, all results are reported without entropy balancing. However, all results are robust to entropy balancing.

<sup>42</sup> While I examine loan issuance events, it is possible that a similar pattern of results could be obtained by any similar sequence of observations. To test the uniqueness of my results, I perform a placebo test by randomly classifying 3,000 firm-years as institutional loan issuance dates, and an additional 12,000 firm-years as non-institutional loan issuance dates. These numbers were chosen to be greater than the number of loan events in my sample, meaning these tests on average have greater power to reject a false null hypothesis than reported results. Using 200 iterations, I find that my placebo results for Table 2 and Table 4 do not reject the null hypothesis significantly more than the 20 times that would be expected given a 0.1 significance cutoff (all  $p > 0.2$ ). I conclude that my results are not an artifact of my design, but that unique tax-related information is transmitted to equity markets following institutional loan issuances.

<sup>43</sup> Previous book-tax difference disclosure on the Schedule M-1 included 13 general line items, while Schedule M-3 includes over 90 detailed line items, most of which have four disclosure requirements each. Investors believed that this was an important change in TRI content available to tax authorities, as they reacted negatively to news about the implementation of Schedule M-3 (Donohoe and McGill 2011).

I examine in Table 3 how the Eq. (1) results vary with the change in corporate income tax filing requirements from the implementation of the Schedule M-3. Specifically, I partition observations into those related to loans occurring entirely in the post-Schedule M-3 implementation period ( $M3POST=1$ ; columns 1 and 3) and in the pre-Schedule M-3 implementation period ( $M3POST=0$ ; columns 2 and 4). If this schedule is useful to equity investors, the prior results from Table 2 should be different across the periods.<sup>44</sup>

These results show that tax response coefficients appear to be larger when investors have TRI (i.e.,  $INST \times POST \times TEX$ ) only in the pre-Schedule M-3 period. Interpreting this result is difficult, though, as several things could lead to this decline in tax response coefficients. First, TRI could be less valuable in the post-Schedule M-3 period, which would suggest that the Schedule M-3 is not useful to investors. Second, the Schedule M-3 could be useful to investors by providing them with more information about cash taxes paid, since better information about cash taxes paid would result in a more negative tax response coefficient (Hanlon et al. 2005). Third, the increased ability to map TRI into book income could help investors better understand the performance information in pre-tax book income (i.e., provide book-income-confirming tax information), which could result in investors relying more on the performance information in pre-tax income (increasing the pre-tax earnings response coefficient) and thus finding less incremental performance information in taxable income (decreasing the tax response coefficient). Unfortunately, I am unable to distinguish between these explanations with these tests; however, evidence from tests discussed in Section 5.3 is inconsistent with the first explanation, while I also find that the coefficient on  $INST \times POST \times PTINC$  is significantly more positive in the post-Schedule M-3 period, consistent with the third explanation.<sup>45</sup>

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<sup>44</sup> I lose significant power in these tests by omitting loans which have years within their six-year window around loan issuance in both the pre- and post-Schedule M-3 period. In untabulated analyses, I alternately code  $M3POST$  as 1 for all observations in 2004 and thereafter and 0 for all observations in 2003 and before, and find similar results. Additionally, this pattern of results could be driven by the implementation of Reg. FD in 2000 if Reg. FD made TRI appear more valuable in the post-Reg. FD period. This could happen if TRI was frequently disclosed in the pre-Reg. FD period yet Reg. FD reduced firms' ability to selectively disclose TRI to analysts and other parties (Li et al. 2015). I address this by partitioning my sample into (a) the pre-Reg. FD and Schedule M-3 period, (b) the post-Reg. FD and pre-Schedule M-3 period, and (c) the post-Reg. FD and Schedule M-3 period. I find that the pattern of results for (b) closely approximates the pattern of results for (a), rather than for (c). While this test, consistent with other results, does not produce statistically significant differences across periods, it does provide qualitative evidence that my results are driven by Schedule M-3 implementation, rather than Reg. FD.

<sup>45</sup> The impact of TRI on tax response coefficients is not statistically significant across the pre- and post-Schedule M-3 period, though this may be due to the standard errors being inflated by multicollinearity (VIF=39); however, the

Together, this evidence suggests that the BTD information in the Schedule M-3 is useful to investors incremental to other TRI, though how it is useful (e.g., by providing additional information about cash taxes paid or increasing investors' ability to rely on pre-tax performance) is unclear.

### 5.3 Tax Anomaly Analyses

To further triangulate the usefulness of TRI for equity investors, I also estimate Eq. (2). Eq. (2) tests whether TRI helps investors more efficiently value a firm by examining whether tax anomalies dissipate for loans with institutional investors (i.e., when investors are provided TRI).<sup>46</sup> These results are reported in Table 4, with each column using a different tax anomaly variable. In column 1, I examine whether investors price the information in tax expense surprises (*TSUR*) differently after they receive TRI. Results show a negative coefficient on *TAX* (i.e., *TSUR*) itself, which implies that this anomaly exists in the pre-loan period for non-institutional loan issuers in the opposite direction expected. The positive coefficients on *INST* $\times$ *TAX* and *POST* $\times$ *TAX* imply that the anomaly is stronger in the expected direction for institutional issuers in the pre-loan period and insignificantly stronger for non-institutional issuers in the post-period. The positive coefficient on *INST* $\times$ *TAX* is consistent with a greater amount of tax-related mispricing preceding a loan issuance, but only for institutional loans. Finally, the significantly negative coefficient on *INST* $\times$ *POST* $\times$ *TAX* shows evidence of a reduction in incremental tax-related mispricing for firms following the issuance of institutional loans. These results suggest that the market differentially reacts to the tax information in financial statements when equity market participants are provided TRI, and that equity market pricing efficiency with respect to tax information improves as equity markets receive TRI that more completely reveals the information contained in taxes (Bloomfield 2002).<sup>47</sup>

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impact of TRI on earnings response coefficients is statistically significant across the pre- and post-Schedule M-3 period ( $p<0.01$ ). In untabulated analyses, I find this pattern of results is most concentrated in firms with high discretionary accruals (*HIDA* = 1), consistent with my results in Table 2.

<sup>46</sup> Additionally, Eq. (2) helps to ensure that the results from Eq. (1) are not caused by a decline in information available to investors about cash tax expenses in the post-institutional-loan issuance period, since it is unlikely a decline in information availability would decrease tax anomalies.

<sup>47</sup> Because my analysis takes the form of a difference-in-difference design, it does not make sense to run year-by-year regressions, and thus I use pooled OLS rather than Fama-MacBeth (Fama and MacBeth 1973) regressions. To address possible bias in standard errors due to cross-correlation, I include year fixed effects (Petersen 2009), though my results are robust to clustering standard errors by firm and year. I report my results using standard errors clustered only by firm due to having an insufficient number of cluster dimensions (i.e., time periods), which could subject standard

While these interaction coefficients show the incremental changes in mispricing relative to the baseline mispricing, these coefficients must be summed to understand the total amount of mispricing for a given firm type (i.e., treatment or control) and point in time (i.e., pre- or post-loan issuance). These coefficient sums are included in the bottom panel of Table 4. Reported coefficient sums come from these regressions where coefficients are standardized to facilitate interpretation, so they are not identical to the coefficients reported above. Here there is no statistically significant evidence of mispricing in any firm-type-by-time-period cell; however, the results are directionally consistent with positive mispricing in the pre-period for institutional loan borrowers that is eliminated by the receipt of TRI. I also report these coefficients transformed into abnormal returns based on a trading strategy that goes long in the upper decile of *TAX* and shorts the lowest decile of *TAX*.<sup>48</sup> The results for *TSUR* are consistent with abnormal returns of 3.31 percent that are eliminated by TRI; however, these abnormal returns are not statistically significant.

In column 2 using *TIBI* as the tax anomaly variable, I find no evidence of differential mispricing in the top panel or a statistically significant anomaly in the bottom panel for non-institutional borrowers in the pre- or post-loan period (i.e., *TAX* and *POST*×*TAX*). However, I find strong evidence of differential mispricing (*INST*×*TAX* is significantly positive) and a statistically significant anomaly in the pre-issuance period for institutional issuers ( $p < 0.01$ ). For these firms, trading on *TIBI* deciles could result in a 6.61 percent abnormal return. The significantly negative coefficient on *INST*×*POST*×*TIBI* shows evidence of a reduction in incremental tax-related mispricing for firms following the issuance of institutional loans, consistent with tax returns being useful to equity investors. This reduction is equivalent to an 81 percent reduction in mispricing that results in the *TIBI* anomaly becoming statistically insignificant.<sup>49</sup>

In columns 3 and 4, I use *TCCE* and *RTCC* as my tax anomaly variables, respectively. While these

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errors to significant dimensionality bias (Cameron et al. 2011; Cameron and Miller 2015). While I only present results using entropy-balanced samples, I also find that my results hold when entropy-balancing is not used.

<sup>48</sup> These returns are calculated by multiplying the relevant standardized coefficient by the standard deviation of *FFRET* (0.538) and by 2.56, which is twice 1.28, the z-score in a standard normal distribution which 10% of observations lie above. The 10% of observations level was chosen for ease in comparing returns across prior literature, given the prevalence of decile-ranked anomaly variables in prior literature.

<sup>49</sup>  $(0.048 - 0.009)/0.048 = 0.81$ .

variables are similar conceptually, I report results of both because Schmidt (2006) decomposes the TCC of earnings (*TCCE*) into both an initial and revised (*RTCC*) portion and finds an anomaly only with respect to the revised portion. In the top panel, I find a similar pattern of results for both of these variables; there is incrementally greater mispricing in the pre-loan-issuance period for institutional loan borrowers (i.e., the coefficient on *INST* $\times$ *TAX* is significantly positive), and incrementally less mispricing in the post-loan-issuance period for these same firms (i.e., the coefficient on *INST* $\times$ *POST* $\times$ *TAX* is significantly negative). In the bottom panel, I find a statistically significant anomaly return of 2.62 percent based on trading on *TCCE* and *RTCC* deciles, which appears to be reduced by 42 to 100 percent by the receipt of *TRI*.<sup>50</sup> Consistent with tests using *TIBI*, these results are consistent with investors finding tax returns useful.

In column 5, I test whether *TRI* affects the *NBDT* anomaly. In the top panel, I find that there is incrementally greater mispricing in the pre-loan-issuance period for institutional loan borrowers (i.e., the coefficient on *INST* $\times$ *TAX* is significantly positive), and incrementally less mispricing in the post-loan-issuance period for these same firms (i.e., the coefficient on *INST* $\times$ *POST* $\times$ *TAX* is significantly negative). In the bottom panel, I find a statistically significant anomaly return of 3.17 percent based on trading on *NBDT* deciles, which appears to be reduced by 48 percent by the receipt of *TRI*.<sup>51</sup> Yet again, these results support that tax returns are useful to equity investors.<sup>52</sup>

In total, these anomaly results confirm a rejection of my null hypothesis, and show that tax returns

<sup>50</sup>  $(0.019 - 0.011)/0.019 = 0.42$ , while the 0 percent anomaly for *TCCE*, as well as the statistical insignificance of both of these anomalies in the post-issuance period for institutional borrowers, suggests a 100 percent reduction.

<sup>51</sup>  $(0.023 - 0.012)/0.023 = 0.48$ , though the statistical insignificance of the anomaly in the post-issuance period for institutional borrowers suggests a 100 percent reduction.

<sup>52</sup> All Table 4 inferences remain the same when I replace industry fixed effects with firm fixed effects. In untabulated analyses, I test the parallel trends assumption of a difference-in-differences estimator using a dynamic trend analysis (Autor 2003). I do not find any statistically significant treatment leads for tests using *TIBI* and *TCCE*, indicating no violations of the parallel trends assumption for these tests. However, I do find statistically significant positive leads or trends in the period preceding the issuance of a loan for *TSUR*, *RTCC*, and *NBDT*, indicating a violation of the parallel trends assumption for these tests. Instead of biasing *towards* my results, however, this violation biases *against* finding results consistent with tax return usefulness for these anomalies, as the sign of the lead trend is opposite the sign of the difference-in-difference result. This means that the results for these anomalies may be understated in magnitude due to the adverse violation of parallel trends, yet all my inferences are robust to this violation. I also find no significant evidence of changes in tax anomaly arbitrage across treatment lags, suggesting that *TRI* has a speedy effect on abnormal returns to tax anomalies. That the effects of *TRI* also do not appear to wane across Eq. (1) or (2) is consistent with a continued flow of *TRI* to equity markets following institutional loan issuances (Lisowsky et al. 2016; Minnis and Sutherland 2016).

are useful to investors by helping them more efficiently price tax-related information. However, the pattern of results on  $INST \times TAX$  suggests another important finding. As this coefficient is positive and significant across anomalies, it suggests that institutional investors may be able to identify firms whose tax returns have the most valuable information ex-ante (i.e., the greatest opportunity to use TRI for arbitrage), and choose to participate in loan syndicates in part to obtain this useful information. By participating in the syndicate and gaining TRI, these investors may be able to obtain arbitrage returns by trading on TRI. Thus obtaining tax returns may be an important reason for the increasing prevalence of institutions in the syndicated loan market (Taylor and Sansone 2007).

Finally, in column 6, I examine  $PBT$  as an anomaly variable. While Hanlon (2005) examines this variable for mispricing, her results are consistent with investors properly incorporating the information in positive BTDs into prices, and thus with no mispricing on this variable. Thus this variable acts as a placebo test, as I expect no significant mispricing or mispricing differentials when testing this variable. Consistent with this intuition, the coefficients on  $TAX$  (as  $PBT$ ) and its interactions with  $POST$  and  $INST$  are all statistically insignificant. The bottom panel shows no statistically significant mispricing for any firm type in the pre- or post-loan issuance periods. Thus I infer that variables not associated with mispricing will not artificially produce the pattern of results I see for variables previously associated with mispricing.<sup>53</sup>

While these results confirm my inferences from testing Eq. (1), they do not reveal anything about the type of TRI that is valuable to investors. Thus I also use the exogenous shock to the information content of tax returns represented by the implementation of Schedule M-3 and examine how my Eq. (2) results vary before and after Schedule M-3 implementation. If this schedule is useful to equity investors, the prior results from Table 4 for  $INST \times POST \times TAX$  should be stronger in the post-implementation period. Results of this test are reported in Table 5. I find that my prior results appear to be stronger in the post-Schedule M-3 period, as  $INST \times POST \times TAX$  coefficients are more negative for all five key tax anomalies. For  $TIBI$  and  $NBTD$ , only the post-Schedule M-3 coefficient is negative, suggesting that these anomalies in particular

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<sup>53</sup> Since I do not find results for  $PBT$  here or in other analyses, I omit it from all subsequent tables.

may be sensitive to whether investors have access to the Schedule M-3. These results suggest that the BTD information in Schedule M-3 may be particularly valuable to investors in pricing firms' equity. However, these differences are all statistically insignificant, since tests of differences take the form of a four-way interaction coefficient whose standard errors are subject to significant multicollinearity.<sup>54</sup>

In further, untabulated cross-sectional analyses, I examine how the Table 4 results vary in settings where the usefulness of TRI is likely to vary. Across all five anomalies, I find that my results are generally stronger among smaller firms (where firms are split on median *LMVE*), firms with greater discretionary accruals (*HIDA*), and firms with less analyst coverage (where firms are split on median *ANCOV*), consistent with TRI being more useful when other information is less available and noisier and when tax-related mispricing is greater (Ayers et al. 2009; Baik et al. 2016).<sup>55</sup> However, these differences, while directionally robust, are generally statistically insignificant, since tests of differences take the form of a four-way interaction coefficient whose standard errors are subject to significant multicollinearity.<sup>56</sup>

Finally, while I rely on tests of Eq. (1) to more directly contrast tax-related and non-tax-related (i.e., pre-tax) information, I also include a full set of difference-in-differences interactions with the non-tax anomaly variables *ESUR*, *EPR*, *CFPR*, and *PTACC* (both separately and together) in untabulated analyses. I continue to find statistically higher tax anomalies in the pre-loan period and a statistically significant reduction in these anomalies in the post-loan period for institutional loan borrowers. However, I do not find any statistically significant evidence that any of these non-tax anomalies differ between institutional and non-institutional loan borrowers, suggesting either that the transmission of non-tax information about firm performance or accruals is limited or that this information is not incrementally different from other publicly-

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<sup>54</sup> Specifically, variance inflation factors for tests of differences across the pre- and post-Schedule M-3 periods range from 46 to 99, indicating that very high multicollinearity is inflating standard errors of the test statistic.

<sup>55</sup> I do not find a significant difference in results when looking across U.S. domestic-only firms and multinational firms, suggesting that the usefulness of TRI does not vary across these types of firms. Since multinational firms have several additional filing requirements that U.S.-only firms do not have (e.g., Forms 1118 and 5471), this result suggests that these additional forms are not given to or transmitted by lenders, or that they may not be useful to equity investors.

<sup>56</sup> For example, variance inflation factors for tests of differences across high- and low-size firms (split at the median) range from 13 to 34, indicating that high to very high multicollinearity is inflating standard errors of the test statistic. Because I cannot test these results reliably due to the high degree of multicollinearity, I do not tabulate these analyses.

available information. Together with evidence from Eq. (1), this evidence suggests that I am capturing the transmission of information that is uniquely related to taxes (e.g., TRI).

## 6. Conclusion

I examine whether tax returns are useful to equity investors, providing much needed evidence to both the policy debate over whether tax returns should be publicly disclosed (Lenter et al. 2003; Morris 2016) and the literature on the information in tax disclosures (e.g., Hanlon et al. 2005; Ayers et al. 2009). Through robust tests involving difference-in-differences designs, firm fixed effects, entropy balancing, placebo tests, and many controls, I find strong evidence that TRI is useful to equity investors. Specifically, I document that tax response coefficients increase and tax-related market anomalies decline following the issuance of a syndicated loan where lenders obtain tax returns (Lisowsky et al. 2016), but only for loans designed for institutional investors who can transmit the information to equity markets (Bushman et al. 2010; Ivashina and Sun 2011). I also document evidence of greater tax-related market anomalies in the lead-up to the issuance of an institutional syndicated loan, consistent with institutional investors considering the usefulness of TRI in determining their loan syndicate participation. Finally, I show that the Schedule M-3 may be a significant source of the information obtained by equity investors from tax returns.

While this evidence supports public disclosure of tax returns, whether tax returns are useful to investors is only one facet of the debate over public disclosure of tax returns. Further research is needed regarding other facets of the debate so that other potential costs (e.g., taxable income manipulation; Hasegawa et al. 2013) and benefits (e.g., greater taxable income reporting under social pressure; Bø et al. 2015) can be weighed in determining the total net effect of tax return disclosure to society. Further, my results are obtained using data on U.S. companies and investors, and thus may not apply to other countries with different regulatory, economic, legal, cultural, and reporting features. Further research in other countries is needed to examine the extent to which tax returns may or may not be useful when these features change or when other facets of the tax return disclosure debate may interact with tax return usefulness.

## Appendix: Variable Definitions

### **Return Variables**

<i>RRET</i>	Annual buy-and-hold returns, computed beginning in the third month of the fiscal year and continuing until three months after the end of the fiscal year
<i>MRET</i>	Annual buy-and-hold returns adjusted for annual buy-and-hold market returns, computed beginning in the third month of the fiscal year and continuing until three months after the end of the fiscal year
<i>FFRET</i>	Annual buy-and-hold abnormal returns, computed beginning in the third month of the following fiscal year ( $t+1$ ) and continuing until three months after the end of the following fiscal year (i.e., at the end of the third month of $t+2$ ). Abnormal returns are computed monthly using the Fama and French (2015) Five-Factor methodology, before being aggregated to an annual abnormal return. Monthly return regressions are run over the preceding 48 months and require that returns for at least 24 of those months be present.
<i>LRET</i>	Annual buy-and-hold returns, computed over the fiscal year

### **Difference-in-Differences Variables**

<i>INST</i>	Indicator variable equal to 1 if a firm issues a Term Loan B, C, D, E, or F, and 0 otherwise (Bushman and Wittenberg-Moerman 2012)
<i>POST</i>	Indicator variable equal to 1 in the year of a loan syndication and the following two years, and 0 otherwise

### **Primary Tax and Earnings Variables**

<i>PTINC</i>	Pre-tax income, computed as pre-tax income ( $\pi_i$ ) scaled by lagged market value of equity ( $prcc\_f \times csho$ )
<i>TEX</i>	Tax expense, computed as total tax expense ( $txt$ ) scaled by lagged market value of equity ( $prcc\_f \times csho$ )
<i>TSUR</i>	Tax expense surprise, computed as the annual change in tax expense per share ( $txt/csho$ ), scaled by lagged total assets per share ( $at/csho$ )
<i>TIBI</i>	Taxable income/book income, computed as taxable income divided by book income ( $ib$ ). Taxable income is computed as current tax expense ( $txt - txdi$ ) multiplied by $(1-T)/T$ , where $T$ is the top U.S. corporate tax rate.
<i>TCCE</i>	Tax change component of earnings, computed as the annual change in the ratio of tax expense to pre-tax income ( $txt/\pi_i$ ) multiplied by earnings per share ( $\pi_i/csho$ ) and scaled by lagged total assets per share ( $at/csho$ )
<i>RTCC</i>	Revised tax change component of earnings, computed as the change in the ratio of tax expense to pre-tax income ( $txt/\pi_i - txt_y/\pi_{iy}$ ) from the end of the first quarter to the end of the fourth quarter of the fiscal year multiplied by earnings per share ( $\pi_i/csho$ ) and scaled by lagged total assets per share ( $at/csho$ )
<i>PBDT</i>	Positive book-tax differences, computed as deferred tax expense ( $txdi$ ) multiplied by $-1/T$ , where $T$ is the top U.S. corporate tax rate, and scaled by lagged total assets ( $at$ ). Computed only for firm-years with <i>positive</i> book-tax differences.
<i>NBDT</i>	Negative book-tax differences, computed as deferred tax expense ( $txdi$ ) multiplied by $1/T$ , where $T$ is the top U.S. corporate tax rate, and scaled by lagged total assets ( $at$ ). Computed only for firm-years with <i>negative</i> book-tax differences.

## Cross-Sectional Analysis Variables

<i>M3POST</i>	Indicator variable equal to 1 for syndicated loan issuances occurring in 2007 or later, so that the entire six-year issuance window occurs post Schedule M-3 implementation, and 0 for syndicated loan issuances occurring in 2001 or earlier, so that the entire six-year issuance window occurs pre Schedule M-3 implementation
<i>HIDA</i>	Indicator variable equal to 1 if the Modified Jones model (Dechow et al. 1995) abnormal accrual estimated by lifecycle and year (Chang and Li 2016) is above the median for the full sample, and 0 otherwise

## Control Variables

<i>IOPCT</i>	The percentage of stock held by institutional owners as defined by the Thomson Reuters 13F database
<i>ANCOV</i>	Analyst coverage, computed as $\ln(A + 1)$ , where A is the average number of analysts providing earnings forecasts at any point during the year from I/B/E/S
<i>ISPEC</i>	Indicator variable equal to 1 if the lead arranger on the loan being issued is an industry specialist, and 0 otherwise. An industry specialist is defined as being one of the three largest lead arrangers by total loan value within a three-digit SIC industry.
<i>REST</i>	Indicator variable equal to 1 if the loan being issued has a primary purpose in DealScan of “LBO”, “MBO”, “Takeover”, “Recap.”, or “Merger”, and 0 otherwise
<i>SECD</i>	Indicator variable equal to 1 if the loan being issued is secured, and 0 otherwise
<i>SPI</i>	Special purpose items, computed as special purpose items (spi), scaled by lagged total assets (at). Where missing, I replace spi with 0.
<i>BTM</i>	Book-to-market value of equity, computed as the book value of equity (seq) divided by the market value of equity ( $prcc\_f \times csho$ )
<i>BETA</i>	Market beta, computed as the coefficient on the market return less the risk-free rate from the Fama-French five factor regressions.
<i>RVOL</i>	Return volatility, computed as the root mean squared error from the Fama-French five factor regressions
<i>LMVE</i>	Logged market value of equity, computed as the natural log of a firm’s market value of equity ( $prcc\_f \times csho$ )
<i>GASUR</i>	Selling, general, and administrative expense surprise, computed as the annual change in selling, general, and administrative expense per share ( $xsga/csho$ ), scaled by lagged total assets per share (at/csho)
<i>ESUR</i>	Earnings surprise, computed as the annual change in earnings per share ( $ib/csho$ ), scaled by lagged total assets per share (at/csho)
<i>SSUR</i>	Sales surprise, computed as the annual change in sales per share ( $sale/csho$ ), scaled by lagged total assets per share (at/csho)
<i>EPR</i>	Earnings to price ratio, computed as earnings per share ( $ib/csho$ ) divided by stock price ( $prcc\_f$ )
<i>CFPR</i>	Cash flow to price ratio, computed as net operating cash flows per share ( $oancf/csho$ ) divided by lagged stock price ( $prcc\_f$ )
<i>PTACC</i>	Pre-tax accruals, computed as pre-tax income ( $pi$ ) less pre-tax cash flows from operations ( $oancf + txpd$ ), scaled by lagged total assets (at)
<i>DXFIN</i>	Cash flow received from net financing activities, computed as stock issuances ( $sstk$ ) plus debt issuances ( $dltis$ ) plus changes in the current portion of long-term debt ( $dlcch$ ), less stock repurchases ( $prstkc$ ), cash dividends ( $dv$ ), and debt reductions ( $dltr$ ), all scaled by lagged total assets (at). Where changes in current debt ( $dlcch$ ) is missing, I replace it with 0.

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**Table 1, Panel A: Descriptive Statistics**

	N	Mean	Median	Std. Dev.
<b>Return Variables</b>				
<i>RRET</i>	23,080	0.189	0.082	0.728
<i>MRET</i>	23,080	0.084	-0.019	0.680
<i>FFRET</i>	19,333	-0.643	-0.960	0.538
<i>LRET</i>	22,228	0.188	0.081	0.708
<b>Difference-in-Differences Variables</b>				
<i>INST</i>	26,472	0.206	0.000	0.405
<i>POST</i>	26,472	0.636	1.000	0.481
<b>Primary Variables</b>				
<i>TEX</i>	24,766	0.023	0.022	0.062
<i>PTINC</i>	24,769	0.063	0.070	13.508
<i>TSUR</i>	25,647	0.002	0.000	0.038
<i>TIBI</i>	25,191	0.596	0.584	1.169
<i>TCCE</i>	16,641	0.000	0.000	0.029
<i>RTCC</i>	16,609	-0.002	0.000	0.018
<i>PBTD</i>	25,135	-0.019	0.000	0.045
<i>NBTM</i>	25,140	-0.020	0.000	0.067
<b>Control Variables</b>				
<i>IOPCT</i>	26,472	0.357	0.259	0.361
<i>EPR</i>	26,044	-0.214	0.041	2.017
<i>CFPR</i>	23,973	0.133	0.090	0.408
<i>PTACC</i>	23,701	-0.060	-0.050	0.187
<i>SPI</i>	26,288	-0.018	0.000	0.073
<i>BTM</i>	26,089	0.513	0.494	2.128
<i>BETA</i>	19,428	0.010	0.010	0.009
<i>RVOL</i>	19,428	0.162	0.154	0.066
<i>LMVE</i>	26,089	5.866	5.892	2.012
<i>GASUR</i>	23,704	0.021	0.007	0.293
<i>ESUR</i>	25,651	0.009	0.005	0.319
<i>SSUR</i>	25,651	0.080	0.044	0.615
<i>DXFIN</i>	21,577	0.107	-0.003	0.790
<i>ANCOV</i>	26,472	1.486	1.540	0.978
<i>ISPEC</i>	26,472	0.362	0.000	0.481
<i>REST</i>	26,472	0.200	0.000	0.400
<i>SECD</i>	26,472	0.603	1.000	0.489

**Note:** All continuous variables are winsorized by year at the 1<sup>st</sup> and 99<sup>th</sup> percentiles. Variables are defined in the Appendix.

**Table 1, Panel B: Test of Differences in Means**

	By Loan Type				Pre- vs. Post			
	INST=0	INST=1	Diff.	t stat.	POST=0	POST=1	Diff.	t stat.
<i>RRET</i>	0.183	0.212	-0.030	-2.50**	0.206	0.178	0.028	2.88***
<i>FFRET</i>	-0.644	-0.641	-0.003	-0.30	-0.819	-0.544	-0.275	-35.15***
<i>LRET</i>	0.184	0.202	-0.018	-1.54	0.228	0.164	0.064	6.52***
<i>INST</i>	0.000	1.000	-1.000	N/A	0.066	0.287	-0.221	-44.26***
<i>POST</i>	0.572	0.884	-0.312	-44.26***	0.000	1.000	-1.000	N/A
<i>TEX</i>	0.024	0.019	0.004	4.12***	0.027	0.020	0.007	8.71***
<i>PTINC</i>	0.098	-0.073	0.172	0.81	0.041	0.076	-0.034	-0.19
<i>TSUR</i>	0.002	0.002	0.000	-0.35	0.003	0.001	0.002	3.09***
<i>TIBI</i>	0.630	0.463	0.167	9.16***	0.717	0.526	0.191	12.49***
<i>TCCE</i>	0.001	0.000	0.001	1.94*	0.001	0.000	0.001	1.21
<i>RTCC</i>	-0.001	-0.003	0.001	3.45***	-0.001	-0.002	0.001	2.92***
<i>PBTD</i>	-0.018	-0.022	0.004	5.81***	-0.017	-0.019	0.002	3.52***
<i>NBTD</i>	-0.020	-0.021	0.002	1.59	-0.020	-0.020	0.001	0.59
<i>EPR</i>	-0.173	-0.370	0.197	6.39***	-0.039	-0.313	0.274	10.56***
<i>CFPR</i>	0.119	0.186	-0.067	-10.41***	0.120	0.140	-0.020	-3.65***
<i>PTACC</i>	-0.058	-0.071	0.014	4.61***	-0.044	-0.069	0.025	9.79***
<i>SPI</i>	-0.018	-0.020	0.003	2.26**	-0.016	-0.020	0.004	3.93***
<i>BTM</i>	0.554	0.353	0.201	6.19***	0.622	0.451	0.171	6.25***
<i>BETA</i>	0.010	0.011	-0.001	-4.22***	0.010	0.010	0.000	-1.49
<i>RVOL</i>	0.158	0.176	-0.018	-15.48***	0.166	0.159	0.007	7.12***
<i>LMVE</i>	5.794	6.144	-0.350	-11.43***	5.551	6.045	-0.494	-19.17***
<i>GASUR</i>	0.020	0.023	-0.002	-0.53	0.019	0.021	-0.002	-0.61
<i>ESUR</i>	0.006	0.017	-0.010	-2.13**	0.013	0.006	0.007	1.76*
<i>SSUR</i>	0.077	0.092	-0.015	-1.63	0.081	0.079	0.002	0.22
<i>DXFIN</i>	0.099	0.137	-0.038	-2.83***	0.138	0.089	0.049	4.41***
<i>IOPCT</i>	0.325	0.483	-0.158	-29.35***	0.216	0.438	-0.222	-50.44***
<i>ANCOV</i>	1.478	1.516	-0.038	-2.53**	1.388	1.542	-0.153	-12.31***
<i>ISPEC</i>	0.329	0.492	-0.164	-22.65***	0.275	0.412	-0.137	-22.52***
<i>REST</i>	0.133	0.457	-0.325	-56.59***	0.135	0.237	-0.101	-19.98***

<i>SECD</i>	0.540	0.845	-0.305	-42.42***		0.518	0.652	-0.134	-21.58***
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**Note:** This table reports tests of differences in means between firms issuing institutional and non-institutional loans (first four columns) and observations pre- vs. post-loan issuance (last four columns). The number of observations associated with any variable ranges from 13,580 to 21,007 in column 1, 3,029 to 5,465 in column 2, 6,550 to 9,624 in column 5, and 10,059 to 16,848 in column 6. \*, \*\*, and \*\*\* denote statistical significance at the  $p < 0.10$ ,  $0.05$ , and  $0.01$  levels (two-tailed), respectively. Continuous variables are winsorized at 1<sup>st</sup> and 99<sup>th</sup> percentiles. Variables are defined in the Appendix.

**Table 2: Tax Response Coefficient Analysis**

Dependent Variable: <i>RRET</i>	(1)	(2)	(3)	(4) <i>HIDA</i> = 1	(5) <i>HIDA</i> = 0	(6) <i>HIDA</i> = 1	(7) <i>HIDA</i> = 0	(8) <i>HIDA</i> = 1	(9) <i>HIDA</i> = 0
<i>INST</i>	0.138** (2.46)	0.115** (2.00)	0.142** (2.14)	0.093 (0.97)	0.087 (1.27)	0.066 (0.79)	0.134 (1.48)	0.117 (1.33)	0.058 (0.72)
<i>POST</i>	-0.053*** (3.20)	-0.052*** (2.92)	-0.030 (1.59)	-0.030 (1.26)	-0.080*** (2.96)	-0.005 (0.16)	-0.051* (1.84)	0.016 (0.44)	0.001 (0.03)
<i>INST</i> × <i>POST</i>	-0.076 (1.29)	-0.058 (0.96)	-0.108 (1.61)	-0.102 (1.02)	-0.011 (0.15)	-0.087 (0.92)	-0.087 (0.99)	-0.170* (1.72)	-0.036 (0.46)
<i>TEX</i>	1.911*** (5.04)	1.770*** (3.25)	1.972*** (3.37)	1.366** (2.49)	1.807* (1.87)	2.535*** (4.63)	2.089** (2.44)	1.686*** (2.74)	0.872 (1.02)
<i>INST</i> × <i>TEX</i>	-4.602*** (2.64)	-2.889 (1.43)	-3.127 (1.43)	-5.173* (1.70)	-2.789 (0.93)	-6.598*** (2.81)	-3.171 (1.01)	-4.923* (1.95)	-2.124 (0.73)
<i>POST</i> × <i>TEX</i>	-0.919** (2.31)	-0.854 (1.50)	-0.806 (1.34)	-0.338 (0.54)	-1.062 (1.06)	-0.726 (1.07)	-1.283 (1.42)	-1.167* (1.66)	-0.567 (0.64)
<i>INST</i> × <i>POST</i> × <i>TEX</i>	<b>4.270**</b> <b>(2.39)</b>	<b>2.728</b> <b>(1.33)</b>	<b>2.894</b> <b>(1.31)</b>	<b>6.685**</b> <b>(2.14)</b>	<b>1.742</b> <b>(0.57)</b>	<b>7.749***</b> <b>(3.12)</b>	<b>2.285</b> <b>(0.72)</b>	<b>7.686***</b> <b>(2.89)</b>	<b>1.221</b> <b>(0.41)</b>
<i>PTINC</i>	0.123*** (4.53)	0.171* (1.79)	0.139 (1.25)	0.421** (2.49)	0.139 (1.20)	0.176 (1.13)	0.117 (0.97)	0.138 (0.77)	0.105 (0.61)
<i>INST</i> × <i>PTINC</i>	-0.491** (2.19)	-0.473** (2.00)	0.684 (0.54)	-0.512** (2.10)	1.392 (1.41)	-0.531** (2.06)	1.055 (2.06)	-0.561** (1.06)	-0.561** (2.05)
<i>POST</i> × <i>PTINC</i>	-0.017 (0.17)	-0.019 (0.17)	-0.225 (1.25)	-0.000 (0.00)	-0.031 (0.17)	-0.012 (0.10)	0.143 (0.68)	-0.076 (0.42)	-0.076 (0.42)
<i>INST</i> × <i>POST</i> × <i>PTINC</i>	<b>0.418*</b> <b>(1.80)</b>	<b>0.430*</b> <b>(1.77)</b>	<b>-0.781</b> <b>(0.61)</b>	<b>0.476*</b> <b>(1.81)</b>	<b>-1.328</b> <b>(1.34)</b>	<b>0.490*</b> <b>(1.78)</b>	<b>-1.276</b> <b>(1.78)</b>	<b>0.459</b> <b>(1.27)</b>	<b>0.459</b> <b>(1.49)</b>
<i>IOPCT</i>	-0.165*** (7.02)	-0.167*** (7.10)	-0.624*** (12.57)	-0.163*** (5.03)	-0.156*** (4.23)	-0.554*** (7.19)	-0.689*** (8.16)	-0.506*** (6.21)	-0.477*** (5.19)
<i>SPI</i>								0.875** (2.17)	0.622*** (3.22)
<i>BTM</i>								-0.065** (2.14)	-0.058*** (3.55)
<i>BETA</i>								-1.049 (0.75)	2.068 (1.30)
<i>RVOL</i>								2.906*** (8.06)	4.114*** (9.55)

<i>LMVE</i>							0.194***	0.280***
<i>ANCOV</i>							(8.10)	(11.72)
<i>ISPEC</i>							-0.245***	-0.258***
<i>ISPEC</i> × <i>POST</i>							(10.19)	(9.47)
<i>REST</i>							-0.044	-0.078*
<i>REST</i> × <i>POST</i>							(1.48)	(1.80)
<i>SECD</i>							0.053*	0.033
<i>SECD</i> × <i>POST</i>							(1.80)	(0.76)
Intercept	0.050	0.057	0.432***	0.085	-0.034	0.371***	0.565***	-0.803***
	(0.79)	(0.89)	(9.82)	(0.81)	(0.38)	(5.84)	(7.58)	(4.59)
Fixed Effects	<b>I&amp;Y</b>	<b>I&amp;Y</b>	<b>F&amp;Y</b>	<b>I&amp;Y</b>	<b>I&amp;Y</b>	<b>F&amp;Y</b>	<b>F&amp;Y</b>	<b>F&amp;Y</b>
Observations	22,376	22,376	22,376	10,236	10,209	10,236	10,209	8,783
Adjusted <i>R</i> <sup>2</sup>	0.187	0.188	0.208	0.192	0.198	0.211	0.225	0.305
Standardized Coef.s:								
<i>TEX</i>	0.151***	0.140***	0.141***	0.101**	0.139*	0.117***	0.148**	0.119***
<i>TEX</i> + <i>INST</i> × <i>TEX</i>	-0.050	0.014	0.025	-0.125	0.016	-0.061*	0.012	-0.017
<i>TEX</i> + <i>POST</i> × <i>TEX</i>	0.090***	0.083***	0.095***	0.079***	0.070***	0.100***	0.079**	0.054
<i>TEX</i> + <i>INST</i> × <i>TEX</i> + <i>POST</i> × <i>TEX</i> + <i>INST</i> × <i>POST</i> × <i>TEX</i>	<b>0.064</b>	<b>0.075*</b>	<b>0.075**</b>	<b>0.128***</b>	<b>0.019</b>	<b>0.130***</b>	<b>0.021</b>	<b>0.132***</b>

**Note:** This table reports the estimates of Eq. (1) using raw buy-and-hold returns as the dependent variable. Columns 4, 6, and 8 (columns 5, 7, and 9) are estimated only for firms with high (low) discretionary accruals, i.e. *HIDA* = 1 (*HIDA* = 0). Either industry and year (I&Y) or firm and year (F&Y) fixed effects are included in all specifications and robust standard errors clustered by firm are used. Absolute t statistics are reported in parentheses (all based on two-tailed t-tests). In the bottom panel, the total tax expense valuation in each treatment-by-period cell (e.g., non-institutional borrowers in the pre-loan period) are reported, where the coefficients are standardized by demeaning all variables and dividing them by their standard deviation before performing the regression. These coefficients can be interpreted as the change in return standard deviations for a standard deviation change in tax expense. \*, \*\*, and \*\*\* denote statistical significance at the *p* < 0.10, 0.05, and 0.01 levels (two-tailed), respectively. All continuous variables are winsorized by year at the 1<sup>st</sup> and 99<sup>th</sup> percentiles. All variables are defined in the Appendix.

**Table 3: Tax Response Coefficient Analysis Partitioned Post/Pre Schedule M-3 Implementation**

Dependent Variable: <i>RRET</i>	(1) <i>M3POST</i> = 1	(2) <i>M3POST</i> = 0	(3) <i>M3POST</i> = 1	(4) <i>M3POST</i> = 0
<i>INST</i>	0.159 (1.52)	-0.016 (0.26)	0.084 (0.76)	0.121 (1.44)
<i>POST</i>	-0.035 (0.95)	-0.058*** (2.96)	-0.016 (0.43)	-0.026 (1.11)
<i>INST</i> × <i>POST</i>	-0.066 (0.61)	0.037 (0.56)	-0.059 (0.54)	0.005 (0.06)
<i>TEX</i>	-0.501 (0.33)	2.311*** (7.67)	-0.482 (0.33)	2.921*** (8.23)
<i>INST</i> × <i>TEX</i>	-0.214 (0.05)	-4.174*** (2.59)	-0.024 (0.01)	-4.791*** (2.60)
<i>POST</i> × <i>TEX</i>	0.492 (0.32)	-0.993*** (2.63)	0.440 (0.29)	-1.070** (2.45)
<i>INST</i> × <i>POST</i> × <i>TEX</i>	<b>1.241</b> <b>(0.30)</b>	<b>3.691**</b> <b>(2.21)</b>	<b>1.425</b> <b>(0.34)</b>	<b>3.774**</b> <b>(1.99)</b>
<i>PTINC</i>	0.511 (1.56)	0.272*** (3.93)	0.487 (1.37)	0.204** (2.43)
<i>INST</i> × <i>PTINC</i>	-1.090** (2.43)	0.770* (1.87)	-1.101** (2.26)	0.740 (1.40)
<i>POST</i> × <i>PTINC</i>	-0.316 (0.95)	-0.136* (1.82)	-0.351 (1.01)	-0.130 (1.43)
<i>INST</i> × <i>POST</i> × <i>PTINC</i>	<b>0.837*</b> <b>(1.79)</b>	<b>-0.794*</b> <b>(1.90)</b>	<b>0.964*</b> <b>(1.94)</b>	<b>-0.788</b> <b>(1.48)</b>
<i>IOPCT</i>	-0.154*** (4.53)	-0.159*** (2.68)	-0.766*** (7.15)	-0.643*** (6.15)
Intercept	-0.013 (0.21)	0.828*** (7.04)	0.561*** (6.98)	1.039*** (10.37)
Fixed Effects	<b>I&amp;Y</b>	<b>I&amp;Y</b>	<b>F&amp;Y</b>	<b>F&amp;Y</b>
Observations	7,483	11,140	7,483	11,140
Adjusted <i>R</i> <sup>2</sup>	0.287	0.115	0.322	0.123

**Note:** This table reports the estimates of Eq. (1) using raw buy-and-hold returns as the dependent variable. Columns 1 and 3 are estimated only for syndicated loan issuances occurring in 2007 or later, so that the entire six-year window occurs post Schedule M-3 implementation. Columns 2 and 4 are estimated only for syndicated loan issuances occurring in 2001 or earlier, so that the entire six-year window occurs pre Schedule M-3 implementation. Either industry and year (I&Y) or firm and year (F&Y) fixed effects are included in all specifications and robust standard errors clustered by firm are used. Absolute t statistics are reported in parentheses (all based on two-tailed t-tests). \*, \*\*, and \*\*\* denote statistical significance at the *p*< 0.10, 0.05, and 0.01 levels (two-tailed), respectively. All continuous variables are winsorized by year at the 1<sup>st</sup> and 99<sup>th</sup> percentiles. All variables are defined in the Appendix.

**Table 4: Tax Anomaly Regressions**

	(1) <i>TSUR</i> <i>FFRET</i>	(2) <i>TIBI</i> <i>FFRET</i>	(3) <i>TCCE</i> <i>FFRET</i>	(4) <i>RTCC</i> <i>FFRET</i>	(5) <i>NBTD</i> <i>FFRET</i>	(6) <i>PBDT</i> <i>FFRET</i>
<i>TAX:</i>						
<i>Dependent Variable:</i>						
<i>INST</i>	-0.002 (0.09)	-0.016 (0.59)	-0.015 (0.73)	-0.009 (0.43)	0.012 (0.50)	-0.006 (0.24)
<i>POST</i>	0.057** (2.36)	0.065** (2.47)	0.051** (2.34)	0.055** (2.56)	0.071*** (2.76)	0.060** (2.39)
<i>INST×POST</i>	0.004 (0.15)	0.019 (0.70)	0.002 (0.07)	-0.004 (0.16)	-0.010 (0.41)	0.015 (0.58)
<i>TAX</i>	-0.379* (1.90)	0.003 (0.50)	-0.308 (1.50)	-0.808 (1.51)	-0.114 (0.80)	0.210 (1.13)
<i>INST×TAX</i>	1.080* (1.70)	0.029** (2.14)	0.900** (2.11)	2.023*** (3.03)	0.447** (2.11)	-0.359 (0.74)
<i>POST×TAX</i>	0.314 (1.23)	0.002 (0.23)	0.420 (1.32)	0.965 (1.57)	0.224 (1.27)	-0.297 (1.20)
<i>INST×POST×TAX</i>	<b>-1.449**</b> <b>(2.06)</b>	<b>-0.032**</b> <b>(2.03)</b>	<b>-1.092**</b> <b>(2.06)</b>	<b>-1.949**</b> <b>(2.18)</b>	<b>-0.460*</b> <b>(1.69)</b>	<b>0.695</b> <b>(1.23)</b>
<i>LRET</i>	0.013 (1.48)	0.012 (1.29)	0.009 (1.10)	0.010 (1.19)	0.011 (1.24)	0.012 (1.26)
<i>EPR</i>	-0.087*** (3.42)	-0.088*** (3.48)	0.096 (0.66)	0.116 (0.80)	-0.088*** (3.49)	-0.088*** (3.46)
<i>CFPR</i>	0.020 (0.64)	0.012 (0.37)	0.055 (1.63)	0.052 (1.49)	0.011 (0.35)	0.013 (0.41)
<i>PTACC</i>	0.114 (1.51)	0.073 (0.93)	0.048 (0.65)	0.043 (0.57)	0.063 (0.82)	0.076 (0.97)
<i>SPI</i>	-0.129 (0.82)	-0.115 (0.74)	-0.292 (1.39)	-0.295 (1.42)	-0.137 (0.81)	-0.095 (0.60)
<i>BTM</i>	0.031 (1.63)	0.035* (1.77)	0.006 (0.44)	0.006 (0.46)	0.035* (1.77)	0.034* (1.75)
<i>BETA</i>	-5.842*** (10.18)	-5.913*** (10.09)	-5.907*** (8.57)	-5.943*** (8.70)	-5.886*** (10.05)	-5.885*** (10.03)
<i>RVOL</i>	0.079 (0.64)	0.104 (0.81)	0.013 (0.09)	0.027 (0.18)	0.101 (0.79)	0.086 (0.68)
<i>LMVE</i>	-0.012* (1.81)	-0.011 (1.54)	-0.016*** (2.76)	-0.016*** (2.72)	-0.010 (1.44)	-0.010 (1.49)
<i>GASUR</i>	0.001 (0.01)	0.023 (0.28)	0.021 (0.37)	0.021 (0.37)	0.026 (0.32)	0.023 (0.27)
<i>ESUR</i>	0.035 (0.73)	0.040 (0.74)	-0.043 (0.61)	-0.036 (0.53)	0.051 (0.99)	0.038 (0.71)
<i>SSUR</i>	0.023 (1.34)	0.017 (0.80)	-0.005 (0.37)	-0.007 (0.43)	0.016 (0.76)	0.017 (0.81)
<i>DXFIN</i>	-0.016 (1.60)	-0.013 (1.30)	-0.017 (1.17)	-0.017 (1.15)	-0.012 (1.17)	-0.012 (1.14)
<i>IOPCT</i>	0.012 (0.44)	0.006 (0.23)	-0.013 (0.43)	-0.013 (0.44)	0.005 (0.20)	0.006 (0.22)
<i>ANCOV</i>	0.008 (0.89)	0.006 (0.71)	0.012 (1.25)	0.012 (1.24)	0.006 (0.70)	0.006 (0.72)
<i>ISPEC</i>	0.048 (1.47)	0.053 (1.61)	0.039* (1.83)	0.041* (1.93)	0.051 (1.57)	0.052 (1.59)

<i>ISPEC</i> × <i>POST</i>	-0.048 (1.50)	-0.057* (1.77)	-0.040* (1.67)	-0.042* (1.76)	-0.056* (1.75)	-0.056* (1.76)
<i>REST</i>	-0.005 (0.23)	-0.007 (0.27)	0.020 (1.08)	0.020 (1.05)	-0.006 (0.25)	-0.007 (0.31)
<i>REST</i> × <i>POST</i>	0.022 (0.81)	0.023 (0.86)	0.001 (0.04)	0.002 (0.09)	0.022 (0.82)	0.023 (0.89)
<i>SECD</i>	0.015 (0.70)	0.020 (0.89)	0.012 (0.58)	0.012 (0.63)	0.020 (0.87)	0.020 (0.88)
<i>SECD</i> × <i>POST</i>	-0.039 (1.50)	-0.047* (1.73)	-0.014 (0.63)	-0.014 (0.65)	-0.046* (1.69)	-0.046* (1.71)
Intercept	-0.137 (1.14)	-0.151 (1.24)	-0.042 (0.34)	-0.048 (0.39)	-0.160 (1.32)	-0.148 (1.23)
Observations	14,196	13,764	9,866	9,840	13,764	13,764
Adjusted <i>R</i> <sup>2</sup>	0.688	0.686	0.763	0.763	0.686	0.686
Standardized Coef.s:						
<i>TAX</i>	-0.025	0.006	-0.019	-0.030	-0.013	0.016
<i>TAX</i> + <i>INST</i> × <i>TAX</i>	<b>0.024</b>	<b>0.048***</b>	<b>0.019†</b>	<b>0.019***</b>	<b>0.023††</b>	<b>-0.004</b>
<i>TAX</i> + <i>POST</i> × <i>TAX</i>	-0.006	0.010	0.005	0.003	0.011	-0.005
<i>TAX</i> + <i>INST</i> × <i>TAX</i> + <i>POST</i> × <i>TAX</i> + <i>INST</i> × <i>POST</i> × <i>TAX</i>	<b>-0.019</b>	<b>0.009</b>	<b>0.000</b>	<b>0.011</b>	<b>0.012</b>	<b>0.012</b>
Anomaly Returns:						
<i>TAX</i>	-3.44%	0.83%	-2.62%	-4.13%	-1.79%	2.20%
<i>TAX</i> + <i>INST</i> × <i>TAX</i>	<b>3.31%</b>	<b>6.61%</b>	<b>2.62%</b>	<b>2.62%</b>	<b>3.17%</b>	<b>-0.55%</b>
<i>TAX</i> + <i>POST</i> × <i>TAX</i>	-0.83%	1.38%	0.69%	0.41%	1.52%	-0.69%
<i>TAX</i> + <i>INST</i> × <i>TAX</i> + <i>POST</i> × <i>TAX</i> + <i>INST</i> × <i>POST</i> × <i>TAX</i>	<b>-2.62%</b>	<b>1.24%</b>	<b>0.00%</b>	<b>1.52%</b>	<b>1.65%</b>	<b>1.65%</b>

**Note:** This table reports the estimates of Eq. (2) using Fama-French (2014) abnormal returns as the dependent variable in the top panel. Industry and year fixed effects are included in all specifications and robust standard errors clustered by firm are used. Absolute t statistics are reported in parentheses (all based on two-tailed t-tests). In the bottom panel, the total tax anomalies in each treatment-by-period cell (e.g., non-institutional borrowers in the pre-loan period) are reported, where the coefficients are standardized by demeaning all variables and dividing them by their standard deviation before performing the regression. These coefficients can be interpreted as the change in abnormal return standard deviations for a standard deviation change in the tax anomaly variable. Anomaly returns are computed by multiplying the relevant standardized coefficient by the standard deviation of *FFRET* (0.538) and by 2.56, which is twice 1.28, the z-score in a standard normal distribution which 10% of observations lie above. The 10% of observations level was chosen for ease in comparing returns across prior literature, given the prevalence of using decile-ranked anomaly variables in prior literature. \*, \*\*, and \*\*\* denote statistical significance at the *p* < 0.10, 0.05, and 0.01 levels (two-tailed), respectively, while †, ††, and ††† denote statistical significance at the *p* < 0.10, 0.05, and 0.01 levels (one-tailed), respectively. I use one-tailed tests in the bottom panel given the significant prior evidence of tax anomalies (e.g., Lev and Nissim 2004; Thomas and Zhang 2011). All continuous variables are winsorized by year at the 1<sup>st</sup> and 99<sup>th</sup> percentiles. All variables are defined in the Appendix.

**Table 5: Tax Anomaly Regressions Partitioned Post/Pre Schedule M-3 Implementation**

TAX:	M3POST = 1					M3POST = 0				
	(1) TSUR FFRET	(2) TIBI FFRET	(3) TCCE FFRET	(4) RTCC FFRET	(5) NBTD FFRET	(6) TSUR FFRET	(7) TIBI FFRET	(8) TCCE FFRET	(9) RTCC FFRET	(10) NBTD FFRET
Dependent Variable:										
<i>INST</i>	-0.037 (0.65)	-0.051 (0.81)	-0.016 (0.29)	-0.007 (0.14)	-0.015 (0.26)	0.004 (0.72)	0.006 (0.83)	0.003 (0.81)	0.003 (0.98)	0.005 (0.95)
<i>POST</i>	0.016 (0.54)	0.020 (0.62)	0.019 (0.71)	0.020 (0.75)	0.018 (0.57)	0.021*** (6.71)	0.023*** (6.06)	0.022*** (6.12)	0.022*** (6.03)	0.022*** (6.54)
<i>INST</i> × <i>POST</i>	0.079 (1.29)	0.092 (1.38)	0.040 (0.69)	0.034 (0.58)	0.065 (1.01)	-0.028*** (3.54)	-0.029*** (2.75)	-0.022** (2.25)	-0.023** (2.45)	-0.027*** (3.05)
<i>TAX</i>	-0.724* (1.92)	0.006 (0.59)	-0.288 (0.93)	-0.782** (2.04)	-0.087 (0.35)	-0.064 (1.55)	0.000 (0.87)	-0.037 (0.77)	0.018 (0.27)	0.017 (0.65)
<i>INST</i> × <i>TAX</i>	1.716 (1.53)	0.043 (1.55)	1.327** (2.24)	2.148*** (3.70)	0.573 (1.49)	0.075 (0.56)	-0.002 (0.80)	0.284** (2.12)	0.335** (2.30)	0.030 (0.80)
<i>POST</i> × <i>TAX</i>	0.822* (1.84)	-0.001 (0.13)	0.999** (2.19)	0.886* (1.71)	0.005 (0.02)	0.190** (2.03)	-0.002 (1.03)	0.126 (1.01)	-0.008 (0.03)	0.051 (0.85)
<i>INST</i> × <i>POST</i> × <i>TAX</i>	<b>-2.310*</b> <b>(1.85)</b>	<b>-0.040</b> <b>(1.35)</b>	<b>-1.801**</b> <b>(2.38)</b>	<b>-1.590*</b> <b>(1.65)</b>	<b>-0.265</b> <b>(0.54)</b>	<b>-0.382**</b> <b>(2.04)</b>	<b>0.003</b> <b>(0.48)</b>	<b>-0.701***</b> <b>(2.65)</b>	<b>-0.977</b> <b>(1.11)</b>	<b>0.004</b> <b>(0.04)</b>
Intercept	0.053 (0.34)	0.031 (0.19)	-0.009 (0.07)	-0.014 (0.11)	0.028 (0.17)	-0.747*** (21.22)	-0.741*** (19.10)	-0.725*** (21.33)	-0.725*** (20.32)	-0.741*** (19.08)
Controls	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
Observations	5,561	5,475	3,976	3,971	5,475	6,194	5,921	4,223	4,208	5,921
Adjusted <i>R</i> <sup>2</sup>	0.558	0.556	0.665	0.664	0.556	0.553	0.550	0.569	0.569	0.551

**Note:** This table reports the estimates of Eq. (2) using Fama-French (2014) abnormal returns as the dependent variable. Columns 1 through 5 are estimated only for syndicated loan issuances occurring in 2007 or later, so that the entire six-year window occurs post Schedule M-3 implementation. Columns 6 through 10 are estimated only for syndicated loan issuances occurring in 2001 or earlier, so that the entire six-year window occurs pre Schedule M-3 implementation. Industry and year fixed effects are included in all specifications and robust standard errors clustered by firm are used. Absolute t statistics are reported in parentheses (all based on two-tailed t-tests). \*, \*\*, and \*\*\* denote statistical significance at the  $p < 0.10$ ,  $0.05$ , and  $0.01$  levels (two-tailed), respectively. All continuous variables are winsorized by year at the 1<sup>st</sup> and 99<sup>th</sup> percentiles. All variables are defined in the Appendix.

**Figure 1: Setting Disadvantages in Examining the Usefulness of Tax Return Information**

Disadvantage	U.S. Syndicated Loans	Japan	Australia	Scandinavian Countries
Taxable income and taxes payable not directly observable.	X			
Tax return items other than taxable income and taxes payable are not directly observable.	X	X	X	X
Limited time series of tax return disclosure events (only one year).			X	
Tax return items are only made available to citizens.				X
Tax return items cannot be matched to specific firms or stock returns.		X		
Tax return disclosure is required only above a certain taxable income threshold, which (a) can reduce the usefulness of tax information due to taxable income manipulation and (b) means that firms whose tax return information is observable may differ from other firms on a number of non-tax dimensions (e.g., be larger or more profitable), making clean identification nearly impossible. <sup>57</sup>		X	X	
Public disclosure of tax return items is subject to highly-negative public sentiment about corporate taxation which can subconsciously bias investor judgments and decisions (Elliott et al. 2014), meaning it is unclear whether and to what degree any market response to the disclosure is due to new value-relevant information versus irrational affective reactions.			X	
It is unclear whether any market reaction by rational investors is due to the incremental usefulness of taxable income information to investors or due to investors anticipating negative or positive reactions by consumers, suppliers, regulators, and lawmakers to a firm's public taxable income disclosure.		X	X	X

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<sup>57</sup> A common technique to address the concern that companies above a taxable income threshold are fundamentally different from other companies is to use a regression discontinuity design. However, given significant prior evidence of market reactions to the information disclosed by similar firms (Foster 1981; Baginski 1987; Gleason et al. 2008), and that firms close to the reporting threshold from below are likely to have both significant information and sentiment spillover from similar firms above the threshold, using a regression discontinuity design could create a role for information and sentiment spillovers to affect market results related to tax disclosures. As such, there is no good control group in the Australian and Japanese settings to identify the usefulness of taxable income to investors.