July 22, 2020

How to get Ready for your Annual Meeting Session

Moderators and Discussants



Objectives

 Understand how the the platforms being used for Annual Meeting will support your session

Understand how your session will unfold

Answer your questions



Annual Meeting planning - transition in 47 days

- June 11-12: Hold Spark, what became a pilot for the Annual Meeting
- June 25: With just 47 days to plan for the Annual Mtg
 - AAA successfully negotiated release from the hotel contracts, so we could move on transitioning to virtual
- June 25: Reached out to Authors and Liaisons with the timeline
- June 30: Authors recommitted to present (about 70%)
- July 1 July 8: Liaisons asked to restructure sessions
 - Extended to July 13
- Still to come:
 - Finalizing program communicating with authors and the rest

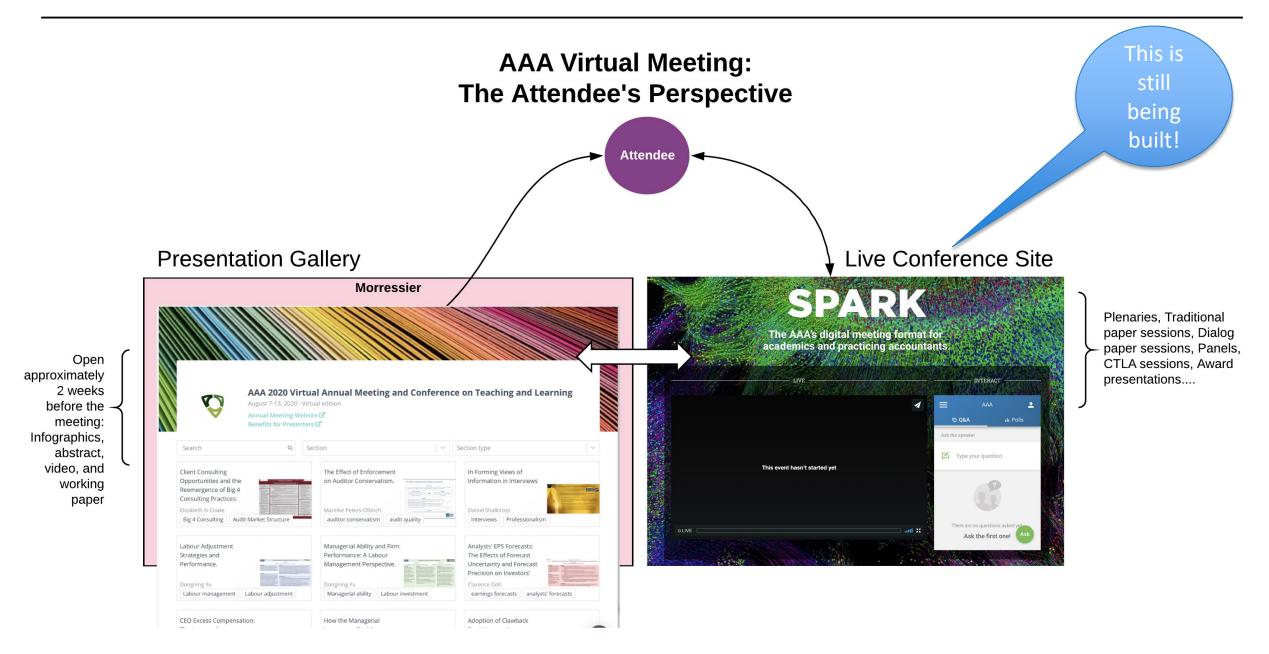


Learning from our pilot virtual meeting: Spark

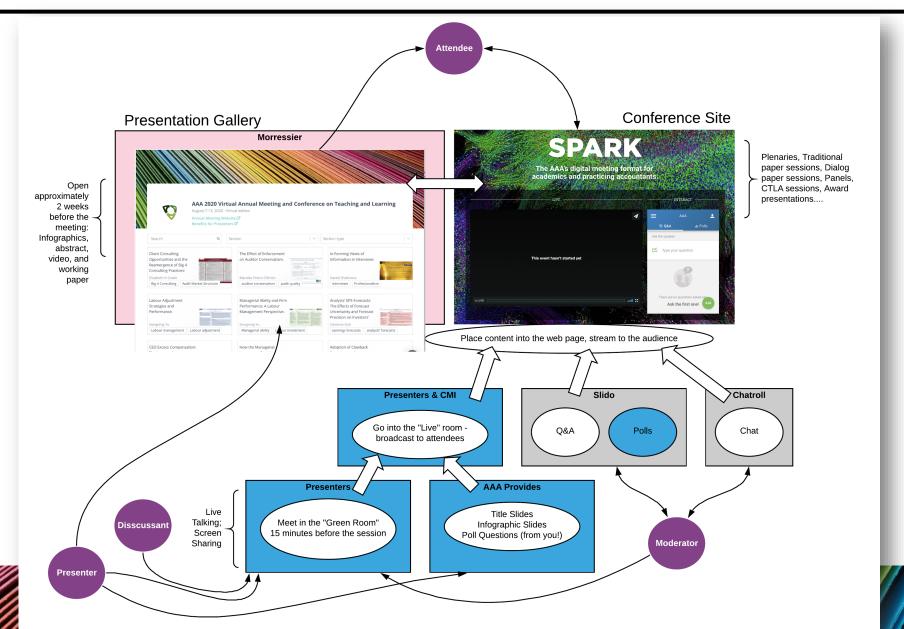
- Best practice is similar to a "flipped classroom:" Focus on one-way presentation in the Presentation Gallery, enabling more interaction in the "live" meeting
- Feedback from Spark (100 papers, 300 attendees)
 - High satisfaction
 - Improvements
 - Discussants necessary!
 - Have authors provide an overview of their paper for those who haven't reviewed it in the past
- Format agreed upon which would allow 75% of accepted papers to be presented
 - 4 papers per traditional paper session
 - 5 papers per dialog session



How will the Annual Meeting work - virtually?



And Presenters, Discussants, and Moderators will see "behind the scenes"



How will this all happen? Big picture!

 We are finalizing the program – and will let you know the time of your presentation by tomorrow

Presenters will

- Submit content to the Presentation Gallery, hosted by Morressier
- Provide questions (more on that in a moment)
- We will create a detailed "script" for the session and provide it to all presenters, moderators and discussants (if you are in a traditional concurrent session)



Key Dates:

By July 22

- You will know the time and content for your session
 - Session number
 - Session title
 - Time scheduled
 - Papers and presenters in the session

By July 28

1. Register for the meeting

Starting July 28

A. The Presentation Gallery will be open

- Create Account Profile using the unique link to the AAA Presentation Gallery you will receive on July 28... then you can
- Search for your session using the search field
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Week of August 3

Rehearsal in the platform – AAA will be emailing you to schedule.

August 10-13

Look great and arrive 15 minutes early for your session. Enjoy the live Q&A interaction – being recorded so more can benefit!

For Resources:

https://aaahq.org/AM



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MEETING 2020 WEBSITE

STRONGER TOGETHER

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While moving to a virtual format was a difficult decision for the Board, members made it much easier by sharing information about what's happening on campus and in organizations. With concern for members' well-being as ou top priority - and 83% of members responding to our survey reporting they would not be able to travel to attend the decision became clear. Recognizing how valued and highly anticipated the meeting is for our community - and how keen authors and presenters are to share and get feedback on their work - we began planning new ways to

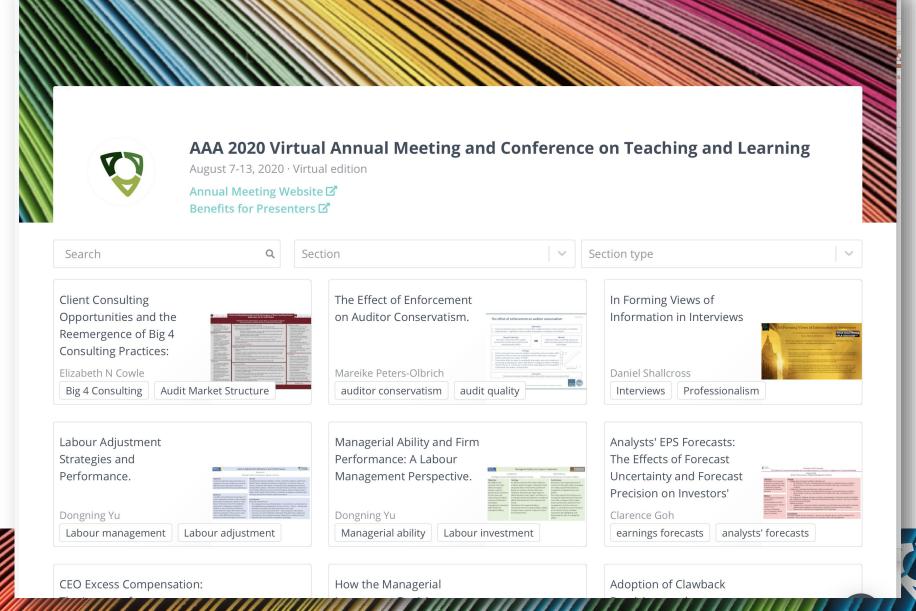
Now as always - members are engaged in putting together the content in this new format to offer an engaging 4 day opportunity to learn, present, teach, share, and reconnect - to be in the community even while we can't be

Meeting structure - Four days of papers, teaching/education sessions, plenaries, and

Our new conference platform and presentation gallery lets you participate in sessions in a flexible and personalized way. We had a chance to test it with the June Spark meeting with nearly 300 members attending and 100 papers presented. During the 4-day model for the Annual Meeting and the Conference on Teaching and Learning, sessions will take on some characteristics of a "flipped" classroom, with content available in advance and the opportunity to

- . 550 research papers will be presented, most complete with discussants
- . The Conference on Teaching and Learning (CTLA) will extend throughout the 4-day program

The Presentation Gallery



The Role of Assurance in Equity Crowdfunding

Evisa Bogdani

equity crowdfunding assurance audit review management certification capital startups

Abstract Save 79 Views

Evisa Bogdani*, Monika Causholli*, W. Robert Knechel‡
*University of Kentucky, ‡University of Florida

Overview

We examine whether **assurance** facilitates capital formation in equity crowdfunding market.

Equity crowdfunding refers to the process of raising capital by selling securities through the internet to a large number of investors.

The SEC requires companies to disclose

Main Findings

Startups that choose to hire **an independent CPA**:

- Are 81% more likely to achieve their target fundraising vs startups that only provide **management-certified** financial statements.
- Attract 81% more investors.
- Raise 69% more funds, over and above the target level.

Investors *do not differentiate* between companies that provide **reviews** relative to those that

Results H1 Management Certification / CPA Engagement

Success	Assurance
Pr_Success	0.594*
Amount of Funds	0.528***
Excess Funds	0.915**
Number of Investors	0.594***

Results H2 Audit vs Review

Audit	J I LUTICIT	
Variable	Review	Audit
Pr_Success	0.585*	0.753
Amount of Funds	0.508***	0.876***
Europe Frank	0.00=***	

raising capital by selling securities through the internet to a large number of investors.

The SEC requires companies to disclose financial statements but allows to choose the assurance level: certification by management, or an audit

independent accountant.

or review by an

- Attract 81% more investors.
- Raise 69% more funds, over and above the target level.

Investors *do not differentiate* between companies that provide **reviews** relative to those that provide **audits.**



Results H2

Audit 49 Meniew							
Variable	Review	Audit					
Pr_Success	0.585*	0.753					
Amount of Funds	0.508***	0.876***					
Excess Funds	0.887***	1.387***					
Number of Investors	0.549***	0.963***					

Key Words: equity crowdfunding, assurance, audit, reviews, capital, startups, finance

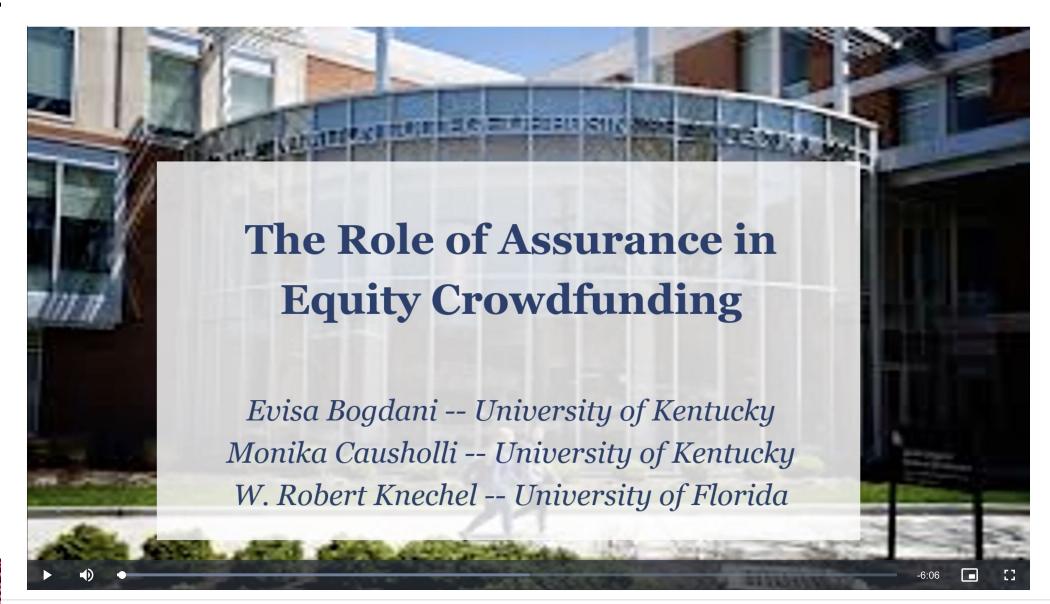
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DOI Link

Video Presentation





Preparing for your session: Discussants

 Role: Provide feedback to the authors, and to spark ideas and insights with the attendees

Get the paper you are discussing

- AAA information center
- Presentation Gallery for an updated version
- Go to the Presentation Gallery to review the infographic and video
- Prepare your comments
- You will share your screen during the presentation, so use the software you're most comfortable with



Preparing for your session: Moderators of Traditional Sessions

- Role: As is done in our in-person meetings, you will be introducing the presenters, facilitating Q&A, and helping keep on schedule
- All participants will have a detailed template that you will use to keep the session flowing
 - Introductions
 - Paper overviews by the authors
 - Discussant presentation
 - Facilitate Q&A from the audience
 - Closing
- On the day of the session, ideally you will have 2 devices
 - One for you to present through to be in Zoom
 - One to watch the audience perspective to see the chat and Q&A
 - We will practice at the "rehearsals"



Preparing for your session: Moderators of Dialogue Sessions

- Role: As is done in our in-person meetings, you will be leading the Q&A with the authors
- All participants will have a detailed template that you will use to keep the session flowing
 - Introductions
 - Paper overviews by the author
 - Q&A
 - You'll receive questions from the author before the meeting. These will be designed to get the discussion going, and to focus on something the author wants to share/highlight
 - The audience will have a Q&A tool and a Chat tool to ask questions
 - Closing
- On the day of the session, you will have 2 devices
 - One for you to present through to be in Zoom
 - One to watch the audience perspective to see the chat and Q&A
 - We will practice at the "rehearsals"



Program Layout for Paper Sessions - 4 days

	DAY	1												
Time	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm	CTLA	CTLA
Slot/Room	1	2	3	4	5	6	7	8	9	10	11	12	1	2
11-12								Plena	ry 1					
12-12:30														
12:30-1:30	1	2	3	4	5	6	7	8	9	10	11	12	C1	C5
1:30-2														
2-3	13	14	15	16	17	18	19	20	21	22	23	24	C2	C6
3-3:30														
3:30-4:30	25	26	27	28	29	30	31	32	33	34	35	36	C3	C7
4:30-5														
5-6	37	38	39	40	41	42	43	44	45	46	47	48	C4	C8
	Lege	<u>nd</u>												
		Conc	urrent	regu	lar, di	alogu	e and	pane	l sess	ions				
		CTLA	sessi	ons										

What will happen in each session? We have "scripts"

Session Template: Concurrent Paper Session (60 minutes)

Session Title:

Date:

Time slot (eastern): 10 am

Room Setup

Zoom default mode: Active Speaker View

Poll, Chat, Q&A

NOTE: Yellow highlight is showing what each author will provide (when this goes to them, they'll see their responsibilities)



Start Time	End Time	Poll?	Activity	People	URL	Files	Share Screen or CMI Projects?	Poll Question
-15			Make title screen active for attendees			Title Screen	CMI projects	
- 15	-5		Meet in the Green Room	All 4 presenters, 4 discussants, the moderator	Zoom URL			
-5			Tech moves all presenters to live room: All Speakers muted Sound to audience is off					
-2	+3	Q1	Activate – keep active until + 3				Chime + CMI Activates	Are you planning on attending all of this session?
			Countdown from Staff When live, sound to audience is on				CMI Gives	
-2	Start		Housekeeping	Video		Housekeeping video	CMI Runs	
Start	+2		Welcome	Moderator		Title slide – Papers and authors	CMI Runs	



							Share Screen or	
Start	End						CMI	Poll
Time	Time	Poll?	Activity	People	URL	Files	Projects?	Question
+ 2	+15		Pape	r 1 Presentation: <i>Title, F</i>	Presenter			
+ 2	+ 5		Elevator Pitch	Author 1		Infographic #1	CMI Runs	
+5	+10		Discussant Comments	Discussant 1		Discussant Slides	Discussant Shares screen	
+10	+15		Interactive discussion	Moderator, Author, Discussant		Infographic #1	CMI Runs	
+10	+12	Q2					Chime + CMI Activates	Question re Paper 1
+ 15	+28		Pape	r 2 Presentation: <i>Title, F</i>	Presenter			
+ 15	+ 18		Elevator Pitch	Author 2		Infographic #2	CMI Runs	
+18	+23		Discussant Comments	Discussant 2		Discussant Slides	Discussant Shares screen	
+23	+ 28		Interactive discussion	Moderator, Author, Discussant		Infographic #2	CMI Runs	
+22	+25	Q3					Chime + CMI Activates	Question re Paper 2
+ 28	+41		·	r 3 Presentation: <i>Title, F</i>	Presenter	ı	1	
+ 28	+ 31		Elevator Pitch	Author 3		Infographic #3	CMI Runs	
+31	+36		Discussant Comments	Discussant 3		Discussant Slides	Discussant Shares screen	
+36	+ 41		Interactive discussion	Moderator, Author, Discussant		Infographic #3	CMI Runs	

Dialog Sessions

Session Template: Concurrent Dialogue Session (60 minutes)

Session Title:

Date:

Time slot (eastern): Start

Room Setup

Zoom default mode: Active Speaker View

Poll, Chat, Q&A

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Start Time	End Time	Poll?	Activity	People	URL	Files	Share Screen or CMI Projects?	Poll Question
-15	Tillic	ron:	Make title screen active for attendees	Георіе	ONE	Title Screen	CMI projects	Question
- 15	-5		Meet in the Green Room	All 5 presenters and the moderator	Zoom URL			
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-2	Start		Housekeeping	Video		Housekeeping video	CMI Runs	
Start	+2		Welcome	Moderator		Title slide – Papers and authors	CMI Runs	
+ 2	+11		Par	oer 1 Discussion: Title, Pl	resenter			



							Share Screen or	- "
Start Time	End Time	Poll?	Activity	People	URL	Files	CMI Projects?	Poll Question
+ 2	+ 5	ron:	Elevator Pitch	Author 1	OKL	Infographic #1	CMI Runs	Question
+5	+11		Moderator-led discussion	Moderator				
			Author Provided Questions: 1. 2.					
+5	+7	Q2					Chime + CMI Activates	Question re Paper 1
+ 11	+20		<u> </u>	r 2 Presentation: Title, F	Presenter			
+ 11	+ 14		Elevator Pitch	Author 2		Infographic #2	CMI Runs	
+14	+20		Moderator-led discussion	Moderator				
			Author Provided Questions: 1. 2.					
+14	+16	Q3					Chime + CMI Activates	Question re Paper 2
+ 20	+29		Pape	r 3 Presentation: Title, F	Presenter			
+ 20	+ 23		Elevator Pitch	Author 3		Infographic +3	CMI Runs	
+23	+29		Moderator-led discussion	Moderator				
			Author Provided Questions: 1. 2.					
+23	+25	Q4					Chime + CMI Activates	Question re Paper 3
+ 25	+34		Pape	r 4 Presentation: Title, F	Presenter			

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Thanks for being part of the Virtual Annual Meeting -

We are learning together, and it will make a difference!



Questions?

If you think of more, email Stephanie Glaser stephanie@aaahq.org

