

**Ninth Annual
Behavioral Tax Symposium
June 2 - 3, 2017**

**Hyatt Regency Reston
Reston, VA**

CALL FOR PAPERS

The Behavioral Tax Symposium will be held at the Hyatt Regency Reston in Reston, VA on Friday and Saturday, June 2 - 3, 2017. The goal of the Symposium is to bring together scholars working on current topics in the area of tax judgment and decision making. A unique feature of this Symposium is that participants may present research *proposals* in addition to completed manuscripts. This allows researchers to receive feedback on their theory and research designs *prior* to collecting data – the time at which feedback is most useful for researchers running experiments.

The Symposium will begin Friday at approximately 12:30 PM and end early-evening Saturday. The program will offer sessions for proposals and complete manuscripts, as well as sessions dedicated to discussion of future research. Participation by both faculty and Ph.D. students is welcome. Doctoral students receive a discounted registration fee that includes all conference meals (Friday dinner and Saturday lunch). Financial aid to help defray the costs of lodging for doctoral students is available.

Additional information about the Symposium, including how to register, submit a paper, reserve a room, and request financial aid, will soon be posted at business.gmu.edu/BTS.

PAPER SUBMISSION CATEGORIES:

Early-Stage Proposals – Proposals that have well-developed theory and hypotheses. These proposals will benefit from informed feedback on theory and guidance on how best to design an experiment to test the hypotheses.

Full-Stage Proposals – Proposals that have well-developed theory and hypotheses, as well as a complete experimental design and planned statistical analyses. These proposals will benefit from informed feedback on theory and design issues prior to data collection. Doctoral students preparing a proposal for their dissertation are especially encouraged to submit under this category.

Complete Manuscripts – Manuscripts that are complete with data collected and analyzed. These manuscripts will most likely include those that are relatively new working papers or “proposals” that were previously presented at the Behavioral Tax Symposium.

SUBMISSION PROCEDURE:

To be considered for inclusion in the program, proposals and manuscripts should be submitted via e-mail to Tim Rupert at t.rupert@northeastern.edu by **April 17, 2017**. Submissions from doctoral students and new faculty are especially encouraged. Notification of inclusion in the program will be made by **May 1, 2017**.